



2018

THE THOUSAND

AS ADVERTISED IN
THE WALL STREET JOURNAL.

TOP REAL ESTATE
SALES PROFESSIONALS
& TEAMS

RANKED BY

- TRANSACTION SIDES
- SALES VOLUME



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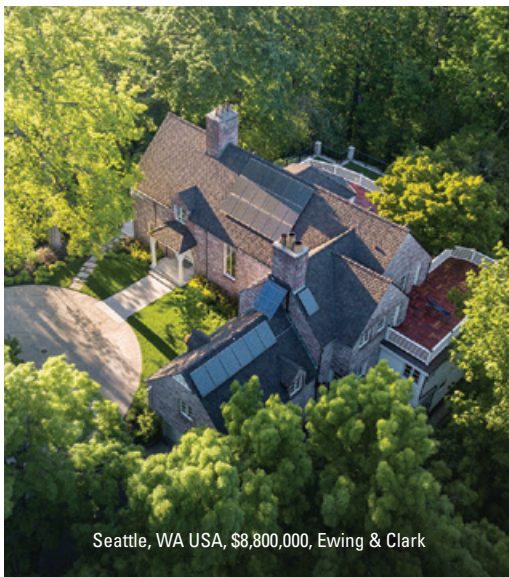
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In composing The THOUSAND by REAL Trends as advertised in *The Wall Street Journal* and the REAL Trends Best Real Estate Professionals in America rankings we reach out to request applications to virtually every leading brokerage organization, virtually all Realtor® associations and MLSs and a variety of other sources. Even given this we recognize that not every eligible sales professional knows of this ranking report and there are some who prefer not to share their data with us. There are some that are missed. We do verify through third party sources every applicant's submission.



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We're proud to congratulate our truly exceptional agents who
have made **REAL TRENDS THE THOUSAND LIST OF 2018**

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THE AZOULAY MILES TEAM

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Congratulations to the individual real estate professionals and teams

that qualified to be part of this year's **REAL Trends The Thousand**, as advertised in *The Wall Street Journal*. In an industry that has nearly 1.3 million people involved in residential real estate sales, the fact that these sales associates have achieved the level of sales it takes to be in this esteemed group is outstanding.

This is the 13th year REAL Trends published the ranking of the top sales professionals in the United States in partnership with *The Wall Street Journal*. These superb professionals closed 184,407 sides and more than \$86 billion in sales volume in 2017—a new record for sales volume for this group and a 9 percent increase from **The Thousand** last year. It is incredible to consider that 1,000 sales professionals and teams could accomplish so much.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's leaders. We thank the leaders of the nation's largest real estate brands and networks, local and state associations of Realtors® and many multiple listing systems (MLSs) for their efforts to support the compilation and verification of the data that applicants submitted to REAL Trends.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations in an attempt to reach every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply and others because the word of this ranking did not reach them. Thus, this version of **REAL Trends The Thousand**, as advertised in *The Wall Street Journal*, may not be a complete list.

METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the REAL Trends 500 and Up-and-Comers and virtually every local and

state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly.

All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities and/or states.

We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule.



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Top 250 Individual Real Estate Professionals by TRANSACTION SIDES

	NAME	COMPANY	SIDES
1.	Ben Caballero Addison, TX	HomesUSA.com	4799.00
2.	Brian Bair Gilbert, AZ	OfferPad	1223.00
3.	Jason Saphire Boston, MA	www.EntryOnly.com	600.00
4.	John Swartz Turnersville, NJ	RE/MAX Connection	446.00
5.	Sherri Saad Detroit, MI	RE/MAX Leading Edge	441.00
6.	Drew Johnson Martinsburg, WV	Touchstone Realty	411.00
7.	Larry Magguilli Rochester, NY	Hunt Real Estate ERA	409.50
8.	Gregory White Warren, MI	Imagine Home Realty	374.00
8.	Carlos Alvarez Baton Rouge, LA	RE/MAX Total	374.00
10.	Kyle Seyboth Providence, RI	Keller Williams Realty	373.00
11.	Gina Gargeu Baltimore, MD	CENTURY 21 Downtown	346.00
12.	Bob Moncavage Pittsburgh, PA	Priority Realty, LLC	334.00
13.	Michael Hall Yuma, AZ	ERA Matt Fischer Realtor	323.00
14.	Raymond Megie Lapeer, MI	Realty Executives Main Street, LLC	301.00
15.	Libby Sosinski Pittsburgh, PA	Keller Williams Realty	293.00
16.	Amanda Wiley Albany, GA	ERA All In One Realty	289.00
17.	Kyla Standing Albany, GA	ERA All In One Realty	285.00

The Wall Street Journal editors and newsroom were not involved in the creation or production of this special advertising section or its story selection.



	NAME	COMPANY	SIDES
18.	Brian Hicks Bakersfield, CA	Brian Hicks Real Estate Group	281.00
19.	Blair Myers Warner Robins, GA	Better Homes and Gardens Real Estate Success	272.00
20.	Lance I. Miyasato Hilo, HI	CENTURY 21 Homefinders of Hawaii	270.00
21.	Amanda Bell Ashland City, TN	At Home Realty	267.00
22.	Scott Friestad Shreveport, LA	Friestad Realty	264.00
23.	Michelle Benes Lincoln, NE	RE/MAX Concepts	261.00
24.	Vladimir Oulianov Lincoln, NE	Woods Bros. Realty	260.00
25.	Geraldine Andolina Grand Island, NY	CENTURY 21 Winklhofer	259.00
26.	Luis Coronel Indianapolis, IN	Coronel Realty Group	256.00
27.	Jeff G. Daniel Ocean Shores, WA	John L. Scott Real Estate/Ocean Shores	253.50
28.	Carmen Laurendi Grand Island, NY	Howard Hanna Real Estate Services	245.00
29.	Mary Wallace Oak Lawn, IL	Coldwell Banker Residential Brokerage - Chicago	243.80
30.	John Brown Utica, NY	Coldwell Banker Faith Properties	241.00
30.	Kimberly Taylor Freeport, IL	NextHome First Class	241.00
32.	Jonathan Melvin Norfolk, VA	Benham Real Estate	240.00
33.	Michael Carroll West Babylon, NY	RE/MAX Best	237.00
34.	Ashley Nicholson San Antonio, TX	Keller Williams Realty	236.00



	NAME	COMPANY	SIDES
35.	Ronnie Glomb Morristown, NJ	Your Town Realty	235.00
36.	Robert Shepherd Cumming, GA	CENTURY 21 Results Realty Services	233.98
37.	Kathleen Forrest Edmond, OK	Forrest Homes, Inc.	233.00
38.	Chris Montalvo Corpus Christi, TX	Mirabal Montalvo & Associates, LLC	231.00
39.	Debora McKay St. Charles, IL	Coldwell Banker Residential Brokerage - Chicago	226.90
40.	Cindy Cahill Taylor Mill, KY	Realty Executives Select	225.00
41.	Jeffrey Galindo Las Vegas, NV	New Door Residential	224.00
42.	Edna Kimble Tahlequah, OK	CENTURY 21 Wright Real Estate	222.00
43.	James Bradley Fort Wayne, IN	CENTURY 21 Bradley Realty Inc.	220.83
44.	Dean Ingram Spanish Fork, UT	Berkshire Hathaway HomeServices Elite Real Estate	220.00
45.	Kevin Bradley Georgetown, KY	RE/MAX Creative Realty	219.00
46.	Luis Ortiz Berwyn, IL	RE/MAX Partners	218.00
47.	Sandra Dufrane Appleton, WI	CENTURY 21 Ace Realty	216.00
48.	Daniel Boddy Galloway, NJ	CENTURY 21 Frick Realtors	215.00
49.	Phil Rotondo Melbourne, FL	Coldwell Banker Residential Real Estate - Florida	213.00
49.	Patricia Meadows Waco, TX	ERA Courtyard Real Estate	213.00
51.	Felicia Pavlica Kenosha, WI	RE/MAX Newport Elite	211.00

	NAME	COMPANY	SIDES
52.	Joy Riley Providence, RI	Westcott Properties	210.00
53.	Lisa Thompson Highland, IN	Coldwell Banker Residential Brokerage - Chicago	208.00
53.	Bubba Hunt Statesboro, GA	Coldwell Banker Tanner Realty	208.00
53.	Gerald Hayes Punta Gorda, FL	RE/MAX Anchor Realty	208.00
56.	Jason Cavender Charleston, WV	RE/MAX Real Estate Unlimited	204.00
57.	Greg Harrelson Myrtle Beach, SC	CENTURY 21 The Harrelson Group	201.50
58.	Edward Lukasik Bolingbrook, IL	RE/MAX Professionals	200.00
59.	Michael Kenduck Syosset, NY	CENTURY 21 American Homes	199.50
60.	Colleen Lawler Chesterfield, MO	Coldwell Banker Gundaker	199.00
60.	Fidel Batres Rockford, IL	Keller Williams Realty	199.00
60.	Yoshiko Fujimori Farmington Hills, MI	RE/MAX New Trend	199.00
63.	Cinthia Ane' Plantation, FL	Allison James Estates and Homes Elite	198.00
63.	Rodney Powell Tomball, TX	Powell Real Estate	198.00
65.	Wes York Tuscaloosa, AL	Hamner Real Estate, LLC.	197.00
66.	Michael Samborn Bay City, MI	All Star Real Estate	193.00
66.	Melissa Zecher Lake City, FL	RE/MAX Professionals	193.00
68.	Patty Lesperance Yuma, AZ	ERA Matt Fischer Realtor	191.00



	NAME	COMPANY	SIDES
68.	Tanya Kulaga Lawrence, KS	Realty Executives Hedges Real Estate	191.00
70.	Jeffrey Craig Maple Glen, PA	RE/MAX Action Realty	190.00
71.	Courtney Wilson Greenwood Village, CO	RE/MAX Masters Millennium	189.00
72.	Nancy Montoya Los Lunas, NM	CENTURY 21 Champions, Inc.	186.00
72.	Danielle Moy Orland Park, IL	Coldwell Banker Residential Brokerage - Chicago	186.00
74.	Ragan McKinney Cincinnati, OH	Huff Realty	185.50
75.	Todd Su San Jose, CA	Realty World - Todd Su & Company Inc.	185.00
76.	Michael Calabro Rocky Hill, CT	Coldwell Banker Calabro & Associates	184.70
77.	Robert Hoobler Mechanicsburg, PA	RE/MAX 1 ST Advantage	184.00
78.	Patty Farr Platte City, MO	RE/MAX House of Dreams	183.00
79.	Kevin Mills North Myrtle Beach, SC	CENTURY 21 The Harrelson Group	182.00
79.	Terri Rutherford Brentwood, TN	RE/MAX Fine Homes	182.00
81.	Mark Petracci Turnersville, NJ	RE/MAX Connection	181.00
81.	Angela Morales Bridgeport, CT	RE/MAX Right Choice Real Estate	181.00
83.	Anne Lusk Lancaster, PA	Lusk & Associates Sotheby's International Realty	180.09
84.	Kristi Idol Kernersville, NC	RE/MAX Preferred Properties	179.28
85.	John H. Smith Elizabethtown, PA	John Smith Real Estate Group	179.00

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85.	Eric Aronson Maple Glen, PA	RE/MAX Action Realty	179.00
87.	Alfred Schoellermann Lehigh, FL	Coldwell Banker Preferred Properties Inc.	178.80
88.	Lance "Cy" Phillips Clive, IA	Space Simply	177.00
88.	Stephanie Vitacco Encino, CA	Keller Williams Realty	177.00
90.	Erika Carrasco San Jose, CA	Intero Real Estate Services	175.35
91.	Stacey Hennessey Appleton, WI	CENTURY 21 Ace Realty	174.50
91.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage - New England	174.50
93.	Trish Nash Henderson, NV	Signature Gallery of Homes	174.00
93.	Artemisa Boston West St. Paul, MN	Realty Executives Results	174.00
95.	Laurie Lundeen Green Valley, AZ	Coldwell Banker Residential Brokerage - Arizona	172.30
96.	Jennifer Hupke Brookfield, WI	Coldwell Banker Residential Brokerage - Chicago	172.10
97.	Cathy Griffin Salisbury, NC	CENTURY 21 Towne & Country	172.00
97.	Melissa Tucci San Diego, CA	Coldwell Banker West	172.00
97.	Richard Prokup Perrysburg, OH	The Danberry Company, Realtors	172.00
97.	Joseph D'Alonzo Maple Glen, PA	RE/MAX Action Realty	172.00
101.	Brad Minasian Boise, ID	Coldwell Banker Tomlinson Group	171.97
102.	John Farrell Vestal, NY	EXIT Realty Homeward Bound	171.75



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103.	Dexter Hubbard Murphy, NC	RE/MAX Mountain Properties	171.00
104.	Jennifer Davis Cedar City, UT	ERA Realty Center	170.00
105.	Jenna Lucas Huntersville, NC	Keller Williams Realty	169.75
106.	Becky Mato Naples, FL	Coldwell Banker Residential Real Estate - Florida	169.50
107.	David Troyer Los Altos, CA	Intero Real Estate Services	169.00
107.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	169.00
107.	Rich Bassford Moline, IL	RE/MAX Elite Homes	169.00
110.	Justin Ippoliti Greenfield, WI	Shorewest Realtors	168.60
110.	Mary Gilbank Peterson Janesville, WI	Shorewest Realtors	168.60
112.	Khalil El-Ghoul Vienna, VA	Glass House Real Estate	168.00
112.	Cathy Cheng City of Industry, CA	RE/MAX 2000	168.00
114.	Kim Wirtz Lockport, IL	CENTURY 21 Affiliated	166.50
115.	Mike Boylan North Canton, OH	Cutler Real Estate	166.00
115.	Christine McConnaughay Yuma, AZ	Realty Executives McConnaughay	166.00
117.	Rebecca Demastus Newburgh, IN	ERA First Advantage Realty, Inc.	165.00
117.	Kimberly Jarrard Oak Hills, CA	RE/MAX Freedom	165.00
119.	Melinda Baisa Albuquerque, NM	Berkshire Hathaway HomeServices New Mexico Properties	163.00

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121.	Nancy Faulhaber North Platte, NE	Coldwell Banker Preferred Group, P.C.	162.50
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125.	Gwen Dowland Gallatin, TN	RE/MAX Choice Properties	161.00
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127.	Glenn Silvenis Belleville, MI	RE/MAX Crossroads III	160.00
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129.	Terry Blakley Beavercreek, OH	Sibcy Cline Realtors	159.00
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132.	Marwan Karaa Atlanta, GA	RE/MAX Metro Atlanta Cityside	158.00
132.	Thelman Young Macon, GA	RE/MAX Macon Realtors	158.00
135.	Tyler Minges Cincinnati, OH	Huff Realty	157.30
136.	Tara Savage Charlottesville, VA	Keller Williams Realty	157.00



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137.	Nancy Robinson Royal Oak, MI	CENTURY 21 Town & Country	156.45
138.	Rod Drendel Fond Du Lac, WI	RE/MAX Heritage	156.00
139.	Joe Edenfield Gulfport, MS	Coldwell Banker Alfonso Realty, Inc.	155.50
140.	Donnita Hill Cookeville, TN	EXIT Rocky Top Realty Cookeville	155.10
141.	Matthew Ridgeway Charles Town, WV	RE/MAX Real Estate Group	155.00
141.	Joe Mullaney St. Johns, MI	RE/MAX Finest	155.00
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143.	Jim Brooks Henderson, NV	Jim Brooks LTD.	154.00
143.	Dan Harstine Syracuse, IN	Integrity Real Estate	154.00
146.	Matthew Hanks Belmont, NC	Coldwell Banker Meca Realty	153.50
146.	Joe Schroder Kokomo, IN	RE/MAX Realty One	153.50
148.	Sylvia Bentley Anniston, AL	ERA King Real Estate Company, Inc.	153.00
148.	Syed Rizvi Tonawanda, NY	Hunt Real Estate ERA	153.00
148.	Serena Riedel Lancaster, PA	Howard Hanna - PA	153.00
151.	Darlene Streit Santa Fe, NM	Sotheby's International Realty	151.85
152.	Ranae Stewart Pensacola, FL	EXIT Realty N.F.I.	151.77
153.	Ryan Clendenin Florence, KY	Huff Realty	151.60

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154.	Nathan Lancaster Monroe, WI	CENTURY 21 Zwygart Real Estate	151.00
154.	Jay Crockett Johnson City, TN	RE/MAX Checkmate Inc., Realtors	151.00
154.	Ellen Brewood Leawood, KS	Realty Executives of Kansas City	151.00
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166.	Jeff Furniss Baton Rouge, LA	Coldwell Banker One	148.00
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168.	Bricena Aragon Los Lunas, NM	Keller Williams Realty	147.75
169.	Shawn Spaw Valparaiso, IN	Coldwell Banker Residential Brokerage - Chicago	147.30
170.	Ron Ziolkowski Orlando, FL	RE/MAX Properties SW Inc.	147.00



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171.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	146.00
171.	Chris Waits Cincinnati, OH	Sibcy Cline Realtors	146.00
171.	Peter Lu Ellisville, MO	RE/MAX Select	146.00
171.	Preston House Crestview, FL	RE/MAX Agency One	146.00
175.	Mary Whitworth Bryan, TX	Keller Williams Realty	144.00
175.	Matthew Hockley Mechanicsburg, PA	RE/MAX 1 ST Advantage	144.00
177.	Judy Acker Maly Waunakee, WI	RE/MAX Preferred	143.00
177.	Kathleen Prater Mystic, CT	RE/MAX Coast and Country	143.00
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180.	Paige Bird Myrtle Beach, SC	RE/MAX Southern Shores	141.80
181.	Charity P. Cox Staunton, VA	Long and Foster Real Estate, Inc.	141.75
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196.	Jon Wolf Valparaiso, IN	Realty Executives Premier	138.00
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199.	Johanna Rhoads Lincoln, NE	RE/MAX Concepts	137.00
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202.	Nadine Blakely Lynchburg, VA	RE/MAX 1st Olympic	136.50
204.	Kathy Broock-Ballard Birmingham, MI	Max Broock	136.03



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205. Tonya Jones Fayetteville, GA	Berkshire Hathaway HomeServices Georgia Properties	136.00
205. Mark Caudell Arab, AL	Coldwell Banker Graben Real Estate, Inc.	136.00
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205. Shirley Weems Palm Bay, FL	Waterman Real Estate Inc.	136.00
205. Cosmo Spellings Crestview, FL	Assurance Realty of NWFL	136.00
205. Mark Abdel Savage, MN	RE/MAX Advantage Plus	136.00
205. Jeffrey Bockrath Toledo, OH	RE/MAX Preferred Associates	136.00
212. Nicole Readdick Kingsland, GA	Coldwell Banker Platinum Partners	135.70
213. Joel Elgee Coeur d'Alene, ID	Coldwell Banker Schneidmiller Realty	135.50
214. Richard Leasure Pittsford, NY	Howard Hanna Rochester	135.28
215. Paul Cargile Los Angeles, CA	Cargile Company Realtors Inc.	135.00
215. Jeff Darwish Dearborn, MI	RE/MAX Team 2000	135.00
215. Willie Colston Virginia Beach, VA	RE/MAX Allegiance	135.00
215. Betty Minor Birmingham, AL	RE/MAX Southern Homes	135.00
215. Ryan Eashoo Davison, MI	RE/MAX Edge	135.00
215. Paul Wellman Saginaw, MI	RE/MAX New Image	135.00
221. Shaun Urwin Meridian, ID	Better Homes and Gardens Real Estate 43° North	134.50

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222. Gwen Mills-Owen Tampa, FL	CENTURY 21 Beggins Enterprises	134.24
223. Blake Cantrell Huntsville, AL	Coldwell Banker of The Valley	134.00
223. Stephannie Wilson New Albany, IN	Schuler Bauer Real Estate ERA Powered	134.00
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229. Katherine Beck Fort Collins, CO	The Group, Inc. Real Estate	132.00
229. Christine Lane Hoboken, NJ	Halstead	132.00
232. Eric Delgado Encino, CA	Keller Williams Realty	131.75
233. Ed Villeda Stamford, CT	William Pitt Sotheby's International Realty	131.68
234. Roxanne Gennari Princeton Junction, NJ	Coldwell Banker Residential Brokerage - New Jersey Rockland County	131.00
234. Jeremy Peterson St. Paul, MN	RE/MAX Results	131.00
234. David Thoenig Sparta, NJ	Realty Executives Exceptional Realtors	131.00
237. Brent Jackson Washington, DC	TTR Sotheby's International Realty	130.60



NAME	COMPANY	SIDES
238. Eric Tucker Spokane, WA	John L. Scott	130.59
239. Sue Anderson Rincon, GA	Coldwell Banker Intercoastal Realty	130.50
240. Eddie Scruggs Cordova, TN	Berkshire Hathaway HomeServices Taliesyn Realty	130.00
240. Danny Davis, Jr. Fayetteville, NC	Berkshire Hathaway HomeServices All American Homes	130.00
240. James Selden Kent, WA	KAMAS REALTY d.b.a. John L. Scott Real Estate	130.00
243. Susan Fisher Bradley, IL	Coldwell Banker Residential Brokerage - Chicago	129.90
244. Matthew Ford Tahlequah, OK	CENTURY 21 Wright Real Estate	129.50
244. Dennis Estep El Paso, TX	ERA Sellers & Buyers Real Estate	129.50
246. Tom Zibkowski Shelby Township, MI	Realty Executives Midwest	129.25
247. Brett Baker Spokane, WA	Professional Realty Services International	129.00
247. John R. Bolin Gastonia, NC	Allen Tate Realtors	129.00
249. Paul Morrison St. Cloud, MN	RE/MAX Results	129.00
250. Victoria Blair-Martin Elko, NV	Coldwell Banker Algerio/Q Team Realty	128.57

CONGRATULATIONS

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Thousand rankings. Your passion for the dream of
homeownership is evident in the quality of the
work you do and the customers you serve so well.



	NAME	COMPANY	VOLUME
1.	Ben Caballero Addison, TX	HomesUSA.com	\$1,905,970,827.00
2.	Chris Cortazzo Malibu, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$573,906,374.00
3.	Mauricio Umansky Beverly Hills, CA	The Agency	\$548,219,525.00
4.	Alexa Lambert New York, NY	Stribling & Associates	\$523,449,100.00
5.	Aaron Kirman Beverly Hills, CA	Pacific Union International	\$426,358,322.50
6.	David Troyer Los Altos, CA	Intero Real Estate Services	\$424,481,815.00
7.	Santiago Arana Los Angeles, CA	The Agency	\$420,811,018.00
8.	Michelle N. Cohen Greenvale, NY	Laffey Real Estate	\$375,485,500.00
9.	Vickey Barron New York, NY	Corcoran	\$368,133,446.00
10.	Serena Boardman New York, NY	Sotheby's International Realty	\$353,436,000.00
11.	Tracy Campion Boston, MA	Campion and Company Fine Homes Real Estate	\$351,520,481.00
12.	Stanley Lo Burlingame, CA	Green Banker	\$329,779,410.00
13.	Christian Angle Palm Beach, FL	Christian Angle Real Estate	\$303,005,201.00
14.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$285,364,500.00
15.	Brian Bair Gilbert, AZ	OfferPad	\$276,557,411.00
16.	Pamela D'Arc New York, NY	Stribling & Associates	\$264,544,543.00



	NAME	COMPANY	VOLUME
17.	Cristina Condon Palm Beach, FL	Sotheby's International Realty	\$263,544,000.00
18.	Rochelle Maize Beverly Hills, CA	Nourmand & Associates	\$252,259,000.00
19.	Keri Nicholas Menlo Park, CA	Alain Pinel Realtors	\$245,998,225.00
20.	Dora Puig Miami Beach, FL	Luxe Living Realty	\$245,141,000.00
21.	Judy Citron Menlo Park, CA	Alain Pinel Realtors	\$235,098,000.00
22.	Nancy Taylor Bubes Washington, DC	Washington Fine Properties, LLC	\$234,885,300.00
23.	Jason Saphire Boston, MA	www.EntryOnly.com	\$234,100,000.00
24.	Harald Grant Southampton, NY	Sotheby's International Realty	\$217,528,095.00
25.	Susan Breitenbach Bridgehampton, NY	Corcoran	\$214,588,500.00
26.	Deborah Brener Zolan New York, NY	Compass	\$212,803,817.00
27.	Paulette Koch Palm Beach, FL	Corcoran	\$208,762,568.00
28.	Jason Oppenheim West Hollywood, CA	The Oppenheim Group	\$205,968,121.00
29.	Tim Davis Southampton, NY	Corcoran	\$201,094,420.00
30.	Cathy Franklin New York, NY	Corcoran	\$199,946,750.00
31.	Dana Green Lafayette, CA	Pacific Union International	\$199,314,926.00
32.	David Offer Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$197,945,953.00



	NAME	COMPANY	VOLUME
33.	Erin Boisson Aires New York, NY	Christie's International Real Estate	\$197,450,301.00
34.	Neill Bassi San Francisco, CA	Sotheby's International Realty	\$193,788,000.00
35.	David Roberts Boca Raton, FL	Royal Palm Properties	\$188,916,875.00
36.	Jordana Leigh Beverly Hills, CA	Rodeo Realty	\$183,809,040.00
37.	Deborah Grubman New York, NY	Corcoran	\$182,024,999.00
38.	Kathy Bridgman Los Altos, CA	Alain Pinel Realtors	\$180,871,000.00
39.	Deborah Rieders Brooklyn, NY	Corcoran	\$175,560,750.00
40.	Robby Browne New York, NY	Corcoran	\$173,478,000.00
41.	Joshua Flagg Beverly Hills, CA	Rodeo Realty	\$171,801,996.00
42.	Ginger Glass Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$171,620,160.00
43.	John Resor Jackson, WY	The Clear Creek Group	\$169,738,488.00
44.	Julie Pham New York, NY	Corcoran	\$168,438,733.33
45.	Pascal Liguori Delray Beach, FL	Premier Estate Properties	\$167,759,000.00
46.	Michael Rankin Washington, DC	TTR Sotheby's International Realty	\$167,531,399.00
47.	Billy McNair Menlo Park, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$164,700,278.00
48.	Paul Daftarian Newport Beach, CA	Luxe Real Estate	\$161,856,250.00

	NAME	COMPANY	VOLUME
49.	Ron Wynn Santa Monica, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$161,578,278.00
50.	Craig Morris Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$158,795,271.20
51.	Tracy McLaughlin Larkspur, CA	Pacific Union International	\$155,087,154.00
52.	Suzanne Perkins Montecito, CA	Sotheby's International Realty	\$154,030,653.00
53.	Gregg Lynn San Francisco, CA	Sotheby's International Realty	\$153,345,010.00
54.	Jordan Cohen Westlake Village, CA	RE/MAX Olson & Associates	\$152,892,735.00
55.	Gary Depersia East Hampton, NY	Corcoran	\$152,041,542.00
56.	Lauren Muss New York, NY	Douglas Elliman	\$151,675,089.27
57.	James L. McCann Palm Beach, FL	Premier Estate Properties	\$151,588,700.00
58.	Suzanne Frisbie Palm Beach, FL	Corcoran	\$151,387,826.00
59.	Debi Benoit Wellesley, MA	Benoit Mizner Simon & Co.	\$150,865,091.00
60.	Farrah Aldjufrie Beverly Hills, CA	The Agency	\$149,852,500.00
61.	Stephanie Vitacco Encino, CA	Keller Williams Realty	\$147,154,330.00
62.	Maria Mendelsohn Wellington, FL	Douglas Elliman	\$146,168,400.00
63.	Susan Green New York, NY	TOWN Residential	\$144,616,750.00
64.	Sandra Miller Santa Monica, CA	Engel & Völkers Santa Monica	\$143,416,666.67



	NAME	COMPANY	VOLUME
65.	Catherine Jones Coburn	Slifer Smith & Frampton Real Estate	
	Bachelor Gulch, CO		\$143,224,000.00
66.	Mary Ma Li Bee Thrasher	Today Sotheby's International Realty	
	San Carlos, CA		\$140,416,000.00
67.	Michael Lawler	Premier Sotheby's International Realty	
	Naples, FL		\$138,780,625.00
68.	Laura Barry	Barry Estates	
	Rancho Santa Fe, CA		\$138,091,580.00
69.	Joshua Wesoky	Compass	
	New York, NY		\$137,473,200.00
70.	Wendy Sarasohn	Brown Harris Stevens	
	New York, NY		\$135,112,500.00
71.	Rob Giem	Compass	
	Beverly Hills, CA		\$134,450,000.00
72.	Joseph Whitecavage	RE/MAX Unlimited Real Estate	
	Whitehall, PA		\$134,328,800.00
73.	Cyd Greer	Coldwell Banker Brokers of The Valley	
	Saint Helena, CA		\$133,717,447.50
74.	Tim Allen	Coldwell Banker Residential Brokerage - Sacramento	
	Carmel-By-The-Sea, CA		\$133,196,529.00
75.	Andrew Ernemann	Aspen Snowmass Sotheby's International Realty	
	Aspen, CO		\$133,135,000.00
76.	Carrie Wells	Coldwell Banker Mason Morse Real Estate	
	Aspen, CO		\$132,467,700.00
77.	Amy McCafferty	Alain Pinel Realtors	
	Los Gatos, CA		\$132,411,305.50
78.	Karen Heyman	Sotheby's International Realty	
	New York, NY		\$131,278,294.00
79.	Vicky (Yuan) Li	Coldwell Banker	
	Saratoga, CA		\$131,056,700.00
80.	Cathy Cheng	RE/MAX 2000	
	City of Industry, CA		\$130,645,014.00

	NAME	COMPANY	VOLUME
81.	Jessica Buchman Brooklyn, NY	Corcoran	\$130,158,223.00
82.	William Ruane El Segundo, CA	RE/MAX Estate Properties	\$126,187,548.00
83.	Ben Bacal Beverly Hills, CA	Rodeo Realty	\$126,133,789.00
84.	Ben Lee Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$125,516,430.00
85.	Nelson Gonzalez Miami Beach, FL	EWM Realty International	\$124,775,000.00
86.	Shana Rohde-Lynch Belvedere, CA	Pacific Union International	\$124,100,000.00
87.	Beth Dickerson Boston, MA	Gibson Sotheby's International Realty	\$123,268,500.00
88.	Ricardo Rodriguez Boston, MA	Coldwell Banker Residential Brokerage - New England	\$122,904,000.00
89.	Tara Shapiro Newport Beach, CA	Pacific Sotheby's International Realty	\$122,281,000.00
90.	Terry Cohen Bridgehampton, NY	Saunders & Associates	\$121,862,500.00
91.	Steve Frankel Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$121,145,817.50
92.	Marc Noah Beverly Hills, CA	Sotheby's International Realty	\$120,721,687.00
93.	Laura Sweeney Houston, TX	John Daugherty Real Estate, Inc.	\$120,351,055.00
94.	Danny Davis New York, NY	Corcoran	\$120,149,499.00
95.	Ronnie Glomb Morristown, NJ	Your Town Realty	\$119,765,331.00
96.	Jonathan Spears Destin, FL	Scenic Sotheby's International Realty	\$119,565,200.00



	NAME	COMPANY	VOLUME
97.	Wendalin Whitman Aspen, CO	Whitman Fine Properties	\$117,922,180.00
98.	Leighton Candler New York, NY	Corcoran	\$116,505,250.00
99.	Brigitte Senkler Concord, MA	Coldwell Banker Residential Brokerage - New England	\$115,334,580.00
100.	Ginny Kavanaugh Woodside, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$114,797,500.00
101.	Brent Jackson Washington, DC	TTR Sotheby's International Realty	\$113,869,006.00
102.	Kathy Broock-Ballard Birmingham, MI	Max Broock	\$113,270,719.00
103.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	\$113,037,528.00
104.	Dana Trotter Bridgehampton, NY	Sotheby's International Realty	\$112,165,000.00
105.	Mario Venancio Rumson, NJ	Gloria Nilson & Co. Real Estate	\$112,036,019.00
106.	Christopher Burnside Bridgehampton, NY	Brown Harris Stevens	\$112,031,500.00
107.	Neal Ward San Francisco, CA	Compass	\$111,765,994.00
108.	Craig Knizek Sherman Oaks, CA	The Agency	\$110,194,000.00
109.	Darlene Streit Santa Fe, NM	Sotheby's International Realty	\$109,857,352.00
110.	John Shroyer San Carlos, CA	Today Sotheby's International Realty	\$109,522,950.99
111.	Khalil El-Ghoul Vienna, VA	Glass House Real Estate	\$109,000,000.00
112.	Judy Bogard-Tanigami Los Altos, CA	Alain Pinel Realtors	\$108,289,651.01

	NAME	COMPANY	VOLUME
113.	Jim Arbeed Burlingame, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$107,930,250.00
114.	Patricia Choi Honolulu, HI	The Choi Group with Hawaii Life	\$105,841,000.00
115.	Cinthia Ane' Plantation, FL	Allison James Estates and Homes Elite	\$105,833,495.00
116.	Michael Libow Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$105,023,020.00
117.	Steve McCarrick Saratoga, CA	Coldwell Banker Residential Brokerage - Sacramento	\$104,976,734.10
118.	Roger Pettingell Longboat Key, FL	Coldwell Banker Residential Real Estate - Florida	\$104,716,550.00
119.	Christopher Coleman East Hampton, NY	Saunders & Associates	\$104,569,400.00
120.	Melissa Tucci San Diego, CA	Coldwell Banker West	\$104,029,101.00
121.	Carlos Alvarez Baton Rouge, LA	RE/MAX Total	\$103,639,323.25
122.	Steven Shane Aspen, CO	Compass	\$103,368,473.00
123.	Daniel Casabonne Sonoma, CA	Sotheby's International Realty	\$103,298,380.00
124.	Rory Posin Los Angeles, CA	RE/MAX Estate Properties	\$103,162,000.00
125.	Debora McKay St. Charles, IL	Coldwell Banker Residential Brokerage - Chicago	\$103,031,316.00
126.	Steven Bond Provo, UT	RE/MAX Equity	\$102,930,656.00
127.	Mark McFadden Washington, DC	Washington Fine Properties, LLC	\$102,860,377.00
128.	Huailing Deng Locust Valley, NY	Daniel Gale Sotheby's International Realty	\$102,749,188.00



	NAME	COMPANY	VOLUME
129.	Heather McMaster Brooklyn, NY	Corcoran	\$102,186,059.00
130.	Liz Hogan Miami Beach, FL	Compass	\$102,009,424.00
131.	Robert Kinlin Osterville, MA	Robert Paul Properties	\$101,806,750.00
132.	Hilary Landis New York, NY	Corcoran	\$101,785,000.00
133.	Richard Orenstein New York, NY	Halstead	\$101,681,500.00
134.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage - New England	\$101,173,855.00
135.	Beate V. Moore Bridgehampton, NY	Sotheby's International Realty	\$101,087,000.00
136.	Mike Bohnert Burlingame, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$100,855,500.00
137.	Jim Batlle Newport Beach, CA	Coldwell Banker Residential Brokerage - Orange County And Riverside County	\$100,295,000.00
138.	Kirk Rundhaug New York, NY	Douglas Elliman	\$100,157,383.10
139.	Paul Benson Park City, UT	Engel & Völkers Park City	\$100,143,195.00
140.	Pollena Forsman Larchmont, NY	Houlihan Lawrence	\$100,113,564.05
141.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	\$99,101,481.00
142.	Tanya Dzhibrailova San Francisco, CA	Zephyr Real Estate	\$98,811,245.00
143.	Susanna Lendrum New York, NY	Corcoran	\$98,759,498.00
144.	Chris Adam Palos Verdes Peninsula, CA	Vista Sotheby's International Realty	\$98,381,125.00

	NAME	COMPANY	VOLUME
145.	Steven Moritz Los Angeles, CA	Sotheby's International Realty	\$97,942,574.00
146.	Vincent Horcasitas Bridgehampton, NY	Saunders & Associates	\$97,761,438.00
147.	Kathryn Alphas Richlen Weston, MA	Coldwell Banker Residential Brokerage - New England	\$96,955,625.00
148.	Michael Carucci Boston, MA	Gibson Sotheby's International Realty	\$96,626,200.00
149.	Shari Scharfer Rollins New York, NY	Douglas Elliman	\$96,560,651.90
150.	Brian Lewis New York, NY	Compass	\$96,479,983.25
151.	Joshua Deitch Mill Valley, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$96,392,071.00
152.	David Welton Saratoga, CA	Alain Pinel Realtors	\$96,313,911.00
153.	Mary Lu Tuthill Los Angeles, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$96,311,500.00
154.	Karen Van Arsdale Naples, FL	Premier Sotheby's International Realty	\$96,284,500.00
155.	Valerie Mein San Jose, CA	Intero Real Estate Services	\$96,233,019.00
156.	David Lillo Cupertino, CA	DPL Real Estate	\$95,808,638.00
157.	Erica Grossman Southampton, NY	Douglas Elliman	\$95,314,233.00
158.	Steven Cohen New York, NY	Corcoran	\$94,770,500.00
159.	Alison Elder Truckee, CA	Engel & Völkers Truckee Donner	\$94,516,462.00
160.	Craig Strong Toluca Lake, CA	Pacific Union International	\$94,513,000.03



	NAME	COMPANY	VOLUME
161.	Cindy Ambuehl Los Angeles, CA	The Agency	\$94,081,442.00
162.	Millie Perry New York, NY	Stribling & Associates	\$93,996,000.00
163.	Terry Naini New York, NY	Brown Harris Stevens	\$93,808,960.00
164.	Melissa Dailey Wellesley, MA	Coldwell Banker Residential Brokerage - New England	\$93,630,500.00
165.	Coco Tan Saratoga, CA	Keller Williams Silicon Valley	\$93,295,554.00
166.	Joseph Babajian Beverly Hills, CA	Rodeo Realty	\$93,135,032.00
167.	Michael Nourmand Beverly Hills, CA	Nourmand & Associates	\$92,929,888.00
168.	Mei Ling Saratoga, CA	Sereno Group	\$92,509,600.00
169.	Tina Hare Simi Valley, CA	CENTURY 21 Troop	\$92,361,421.00
170.	Bryan Bomba Hinsdale, IL	Coldwell Banker Residential Brokerage - Chicago	\$90,416,680.00
171.	Zach Trailer Menlo Park, CA	Alain Pinel Realtors	\$90,180,500.00
172.	Jon Grauman Beverly Hills, CA	The Agency	\$89,634,290.00
173.	Courtney Wilson Greenwood Village, CO	RE/MAX Masters Millennium	\$89,504,433.00
174.	Carol Sollak Wellington, FL	Engel & Völkers Wellington	\$89,408,500.00
175.	Deborah Kern New York, NY	Corcoran	\$89,282,500.00
176.	Michael Dreyfus Palo Alto, CA	Golden Gate Sotheby's International Realty	\$88,583,171.00

	NAME	COMPANY	VOLUME
177.	Scott Dancer Woodside, CA	Alain Pinel Realtors	\$88,483,765.00
178.	Yukiko Yang Honolulu, HI	List Sotheby's International Realty	\$88,383,771.00
179.	Lisa Murphy Rye, NY	Houlihan Lawrence	\$88,380,207.00
180.	Scott Stewart New York, NY	Corcoran	\$88,253,500.00
181.	Brian Chancellor Palo Alto, CA	Sereno Group	\$87,980,000.00
182.	Rosemary Allison Westlake Village, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$87,880,953.80
183.	Deborah Rossetto Fremont, CA	Legacy Real Estate & Associates ERA Powered	\$87,829,834.13
184.	Adi Livyatan Sherman Oaks, CA	Rodeo Realty	\$87,802,200.00
185.	Mark Lowham Washington, DC	TTR Sotheby's International Realty	\$87,641,310.00
186.	Michaela Keszler Southampton, NY	Douglas Elliman	\$87,347,500.00
187.	Sharon Baum New York, NY	Corcoran	\$86,944,375.00
188.	Deedee Howard Beverly Hills, CA	The Agency	\$86,782,000.00
189.	Joe Piazza Los Gatos, CA	Coldwell Banker Residential Brokerage - Sacramento	\$86,756,000.00
190.	Tara Coveney Hingham, MA	Coldwell Banker Residential Brokerage - New England	\$86,436,675.00
191.	Deborah M. Gordon Brookline, MA	Coldwell Banker Residential Brokerage - New England	\$86,308,233.00
192.	Anne Dresser Kocur Greenwood Village, CO	LIV Sotheby's International Realty	\$85,666,988.49



	NAME	COMPANY	VOLUME
193.	Mara Flash Blum New York, NY	Sotheby's International Realty	\$85,349,101.00
194.	Ellen Francisco Malibu, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$85,205,500.00
195.	Eric Fischer-Colbrie Los Altos, CA	Intero Real Estate Services	\$85,022,500.00
196.	Jack Elkins Palm Beach, FL	The Fite Group Luxury Homes	\$84,869,400.00
197.	Marcus Lee San Francisco, CA	Compass	\$84,762,150.00
198.	Peter Butler Carmel, CA	Carmel Realty Company	\$84,703,000.00
199.	Cathy Taub New York, NY	Sotheby's International Realty	\$84,549,150.00
200.	Mark Greenwald Southampton, NY	Saunders & Associates	\$84,315,080.00
201.	Dan Encell Montecito, CA	Berkshire Hathaway HomeServices California Properties	\$84,047,398.00
202.	Michael Schultz East Hampton, NY	Corcoran	\$83,836,000.00
203.	Paul Whaley Boston, MA	Coldwell Banker Residential Brokerage - New England	\$83,523,100.00
204.	Lori Joyal Watch Hill, RI	Lila Delman Real Estate	\$83,506,500.00
205.	Robert Shepherd Cumming, GA	CENTURY 21 Results Realty	\$83,255,132.04
206.	Michael Okun Sherman Oaks, CA	Wish Sotheby's International Realty	\$83,047,126.99
207.	Missy Smit San Francisco, CA	Compass	\$83,018,062.00
208.	Erin Thompson San Francisco, CA	Compass	\$82,919,403.00

	NAME	COMPANY	VOLUME
209.	Stan Ponte New York, NY	Sotheby's International Realty	\$82,741,625.00
210.	Hugh Cornish Menlo Park, CA	Coldwell Banker Residential Brokerage - San Francisco Bay Area	\$82,709,889.34
211.	Heidi Dugan Houston, TX	Greenwood King Properties	\$82,320,641.00
212.	Jay Glazer New York, NY	Corcoran	\$82,205,415.00
213.	Chris Klug Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$82,203,500.00
214.	Laura Miller Scarsdale, NY	Houlihan Lawrence	\$81,378,688.00
215.	Carol Wolfe Encino, CA	Rodeo Realty	\$81,241,979.00
216.	Todd Montgomery San Francisco, CA	Compass	\$81,205,150.00
217.	Erika Carrasco San Jose, CA	Intero Real Estate Services	\$81,129,400.00
218.	Ash Rizk Arcadia, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$81,125,074.00
219.	Raziel Ungar Menlo Park, CA	Pacific Union International	\$81,109,350.00
220.	Laura Dandoy Claremont, CA	RE/MAX Resources	\$81,032,138.00
221.	Marc Roos Los Altos, CA	Sereno Group	\$80,690,000.00
222.	Charles Sullivan Charleston, SC	Carriage Properties	\$80,650,250.00
223.	Kyle Seyboth Providence, RI	Keller Williams Realty	\$80,620,688.50
224.	Eric Delgado Encino, CA	Keller Williams Realty	\$80,347,775.00



NAME	COMPANY	VOLUME
225. Robert Dullnig San Antonio, TX	Kuper Sotheby's International Realty	\$80,301,652.17
226. Maggie Keats Port Washington, NY	Douglas Elliman	\$80,200,975.00
227. Michael Galli Los Altos, CA	Alain Pinel Realtors	\$80,180,130.63
228. Jeffrey Galindo Las Vegas, NV	New Door Residential	\$80,179,679.00
229. Joan Levinson Paradise Valley, AZ	Realty One Group	\$79,878,124.00
230. Lili Banani Boston, MA	Coldwell Banker Residential Brokerage - New England	\$79,745,000.00
231. Patti McKelvey Chula Vista, CA	Coldwell Banker West	\$79,738,574.00
232. Diane Saatchi East Hampton, NY	Saunders & Associates	\$79,658,833.00
233. Lisa Madonia Chicago, IL	Keller Williams Realty	\$79,590,191.00
234. Charles Homet New York, NY	Compass	\$79,303,000.00
235. Dania Perry Treasure Island, FL	HomeLight	\$79,118,578.00
236. Brian Hicks Bakersfield, CA	Brian Hicks Real Estate Group	\$78,806,510.00
237. Juliette Hohnen Beverly Hills, CA	Douglas Elliman	\$78,570,000.00
238. Julie Back Cincinnati, OH	Sibcy Cline Realtors	\$78,319,566.00
239. Barbara Boyle Pacific Palisades, CA	Sotheby's International Realty	\$78,301,400.00
240. Chris Souki Aspen, CO	Coldwell Banker Mason Morse Real Estate	\$77,442,780.00

NAME	COMPANY	VOLUME
241. Charlie Pigott Brooklyn, NY	Corcoran	\$77,401,002.60
242. Lisa Optican Beverly Hills, CA	Compass	\$76,895,000.00
243. Kim Gelman Burlingame, CA	McGuire Real Estate	\$76,870,000.00
244. Richard Ruvin Glendale, WI	Coldwell Banker Residential Brokerage - Chicago	\$76,799,606.00
245. Brian Pane Encino, CA	Wish Sotheby's International Realty	\$76,671,000.00
246. Jill Levy Napa, CA	Heritage Sotheby's International Realty	\$76,626,656.00
247. Peter Bergman Marina Del Rey, CA	Pacific Union International	\$76,406,350.00
248. Lisa Lucky Scottsdale, AZ	Russ Lyon Sotheby's International Realty	\$76,360,773.50
249. Tina Shearon Winter Park, CO	RE/MAX Peak to Peak	\$75,960,100.00
250. Monica Corman Menlo Park, CA	Alain Pinel Realtors	\$75,851,516.00



ANALYSIS OF THE THOUSAND

TOP 250 AVERAGES

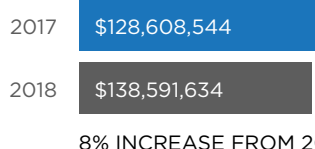
CATEGORY | INDIVIDUAL SIDES



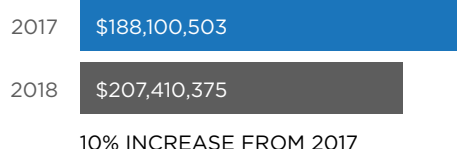
CATEGORY | TEAM SIDES



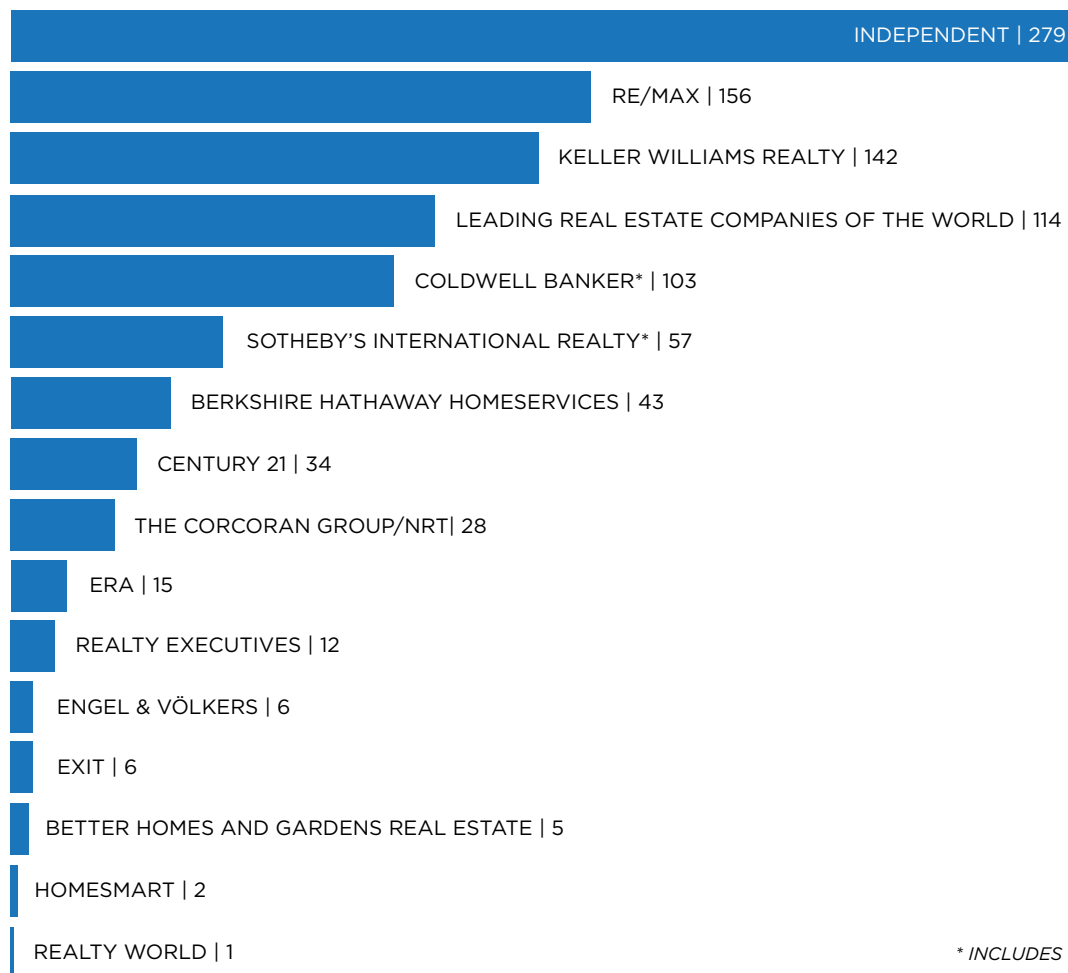
CATEGORY | INDIVIDUAL VOLUME



CATEGORY | TEAM VOLUME



BRAND BREAKDOWN | NUMBER OF INDIVIDUALS / TEAMS



* INCLUDES NRT



41

2018 REAL Trends
The Thousand

REGIONAL BREAKDOWN

For the fourth year in a row, the South region dominated the transaction sides rankings with 38 percent in the teams category and on the individual category, with 35 percent. The Midwest region came in closely behind on the teams category with 32 percent. The West came in third for the transaction sides with the Northeast closing in last again as it did in 2016 and 2017.

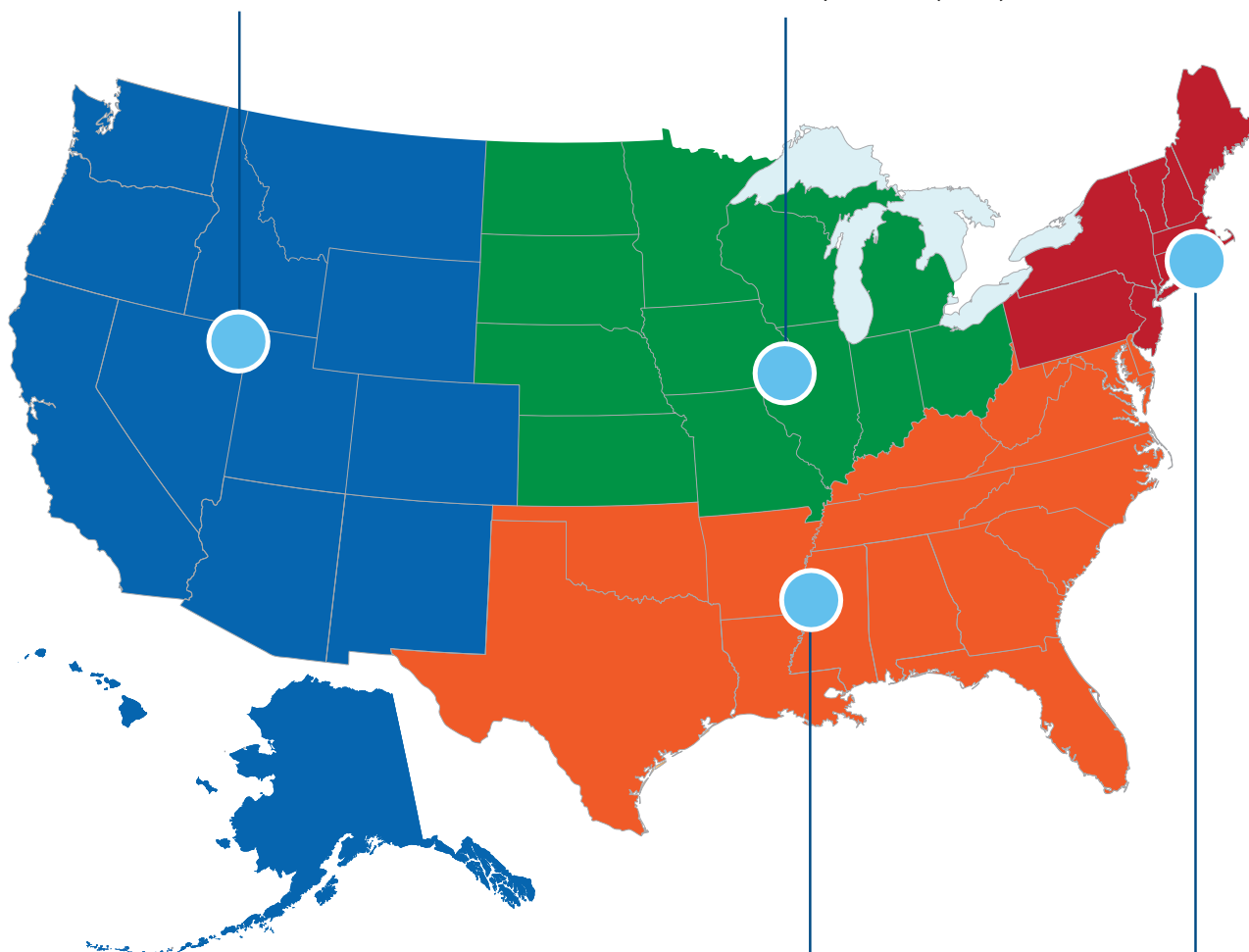
The Western region once again led the sales volume rankings, both for individuals with 52 percent and teams with 42 percent. The Northeast came in second for individuals by sales volume at 32 percent while the South region came in third at 13 percent. The Midwest had the fewest represented on both the individuals and teams by sales volume lasts for the last two years.

WEST REGION

46 INDIVIDUALS / SIDES (18%)
52 TEAMS / SIDES (21%)
131 INDIVIDUALS / VOL. (52%)
104 TEAMS / VOL. (42%)

MIDWEST REGION

74 INDIVIDUALS / SIDES (31%)
79 TEAMS / SIDES (32%)
6 INDIVIDUALS / VOL. (3 %)
26 TEAMS / VOL. (10%)



SOUTH REGION

89 INDIVIDUALS / SIDES (35%)
96 TEAMS / SIDES (38%)
32 INDIVIDUALS / VOL. (13%)
61 TEAMS / VOL. (24%)

NORTHEAST REGION

41 INDIVIDUALS / SIDES (16%)
23 TEAMS / SIDES (9%)
81 INDIVIDUALS / VOL. (32%)
59 TEAMS / VOL. (24%)



5 YEAR CHANGE (Averages)

INDIVIDUAL SIDES

2018

204

5 YEAR CHANGE | -9.6%

2014

226

INDIVIDUAL VOLUME

2018

\$138,591,634

5 YEAR CHANGE | 27.2%

2014

\$108,948,853

TEAMS SIDES

2018

533

5 YEAR CHANGE | 35.9%

2014

392

TEAMS VOLUME

2018

\$207,410,375

5 YEAR CHANGE | 65.8%

2014

\$125,096,008

TOP STATES

INDIVIDUAL SIDES

2018

1. FLORIDA
2. MICHIGAN
3. CALIFORNIA
4. GEORGIA/INDIANA
5. ILL./PENN./WISC.

2017

1. OHIO
2. MICHIGAN
3. CALIF./WIS.
4. ILL./PENN.
5. FLORIDA

2016

1. FLORIDA
2. OHIO
3. MICHIGAN
4. TEXAS
5. ILLINOIS

2015

1. FLORIDA
2. MICHIGAN
3. ILLINOIS
4. TEXAS
5. OHIO

2014

1. MICHIGAN
2. FLORIDA
3. ILLINOIS
4. CALIFORNIA
5. GEORGIA

INDIVIDUAL VOLUME

2018

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. MASSACHUSETTS
5. COLORADO

2017

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. MASSACHUSETTS

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. COLORADO
5. TEXAS

2015

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. MASSACHUSETTS

2014

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. MASS./ILLINOIS
5. COLORADO/TEXAS

TEAM SIDES

2018

1. TEXAS
2. ARIZONA
3. PENNSYLVANIA
4. FLORIDA/MICHIGAN
5. ILLINOIS

2017

1. TEXAS
2. ARIZONA
3. FLORIDA
4. FLA./N.C./MD./TENN.
5. MICH./MINN.

2016

1. TEXAS
2. ILLINOIS/N. CAROLINA
3. FLORIDA
4. MARYLAND
5. MICHIGAN

2015

1. TEXAS
2. ILLINOIS
3. FLORIDA/N. CAROLINA
4. MICHIGAN
5. MARYLAND/OHIO

2014

1. TEXAS
2. FLORIDA
3. ILLINOIS
4. MICHIGAN
5. OHIO/N. CAROLINA

TEAM VOLUME

2018

1. CALIFORNIA
2. NEW YORK
3. ARIZONA/FLORIDA
4. TEXAS
5. MARYLAND

2017

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. MARYLAND

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS/MARYLAND

2015

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. ILLINOIS/MARYLAND

2014

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. VIRGINIA
5. FLORIDA

ALL CATEGORIES

2018

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS

2017

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. ILLINOIS

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS

2015

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS

2014

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. ILLINOIS
5. TEXAS



BoomTown!

Congratulations

to our clients and partners for making the

REAL TRENDS THOUSAND LIST!

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BoomTownROI.com

	NAME	COMPANY	SIDES
1.	Mark Spain Real Estate Alpharetta, GA	Mark Spain Real Estate	2318.00
2.	Lucido Agency Ellicott City, MD	Keller Williams Realty	2095.75
3.	Ben Kinney/Home 4 Investment Team Bellingham, WA	Keller Williams Realty	1961.00
4.	The Minnesota Real Estate Team Bloomington, MN	RE/MAX Advantage Plus	1729.00
5.	Duffy Realty Alpharetta, GA	Duffy Realty of Atlanta	1696.00
6.	The Loken Group, Inc. Houston, TX	Keller Williams Realty	1656.00
7.	John Murray Rockford, IL	Key Realty	1650.00
8.	Chantel Ray Real Estate Virginia Beach, VA	Chantel Ray Real Estate	1406.00
9.	Kevin Blain Team Tulare, CA	Keller Williams Realty	1369.74
10.	Five Doors Network Eldersburg, MD	Keller Williams Realty	1328.04
11.	The Matthews Team Spring, TX	RE/MAX Legends	1268.00
12.	Don Wenner Home Selling Team Bethlehem, PA	DLP Realty	1217.00
13.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston Realty, Inc.	1145.00
14.	The Ashton Real Estate Group Nashville, TN	RE/MAX Advantage	1103.00
15.	The Rob Ellerman Team Lees Summit, MO	ReeceNichols Real Estate	1070.00
16.	Jeff Cook North Charleston, SC	Jeff Cook Real Estate	1034.00
17.	Robert Slack Fine Homes Ocala, FL	Robert Slack Fine Homes, LLC.	1020.00

	NAME	COMPANY	SIDES
18.	Hergenrother Realty Group South Burlington, VT	Keller Williams Realty	986.58
19.	The EZ Sales Team Bay Village, OH	Keller Williams Realty	968.75
20.	The Flory Team Cypress, TX	RE/MAX Professional Group	965.00
21.	Indy Home Pros Team Indianapolis, IN	RE/MAX Advanced Realty	960.00
22.	Jeff Glover & Associates Brighton, MI	Keller Williams Realty	948.00
23.	Tamra Wade Team Duluth, GA	RE/MAX Center	881.00
24.	The Rider Elite Team Scottsdale, AZ	Keller Williams Realty	879.00
25.	Amanda Howard Real Estate Huntsville, AL	Amanda Howard Real Estate	860.00
26.	The Koehler Bortnick Team Leawood, KS	ReeceNichols Real Estate	810.00
27.	The Robert Dekanski Team Clark, NJ	RE/MAX 1st Advantage	798.95
28.	Adam Merrick Real Estate East Peoria, IL	Adam Merrick Real Estate	794.00
29.	The Mike McCann Team Philadelphia, PA	Berkshire Hathaway Homeservices Fox & Roach, Realtors	793.00
30.	The Duncan Duo Team Tampa, FL	RE/MAX Dynamic	777.00
31.	Hughes Real Estate Group Eagle, ID	Silvercreek Realty	767.00
32.	The Kris Lindahl Team Blaine, MN	RE/MAX Results	750.00
33.	Chad Schwendeman Real Estate Group Baxter, MN	EXIT Lakes Realty Premier	736.45



NAME	COMPANY	SIDES
34. Christina Griffin Tampa, FL	Keller Williams Realty	727.00
34. The Rian Group Real Estate Portland, OR	The Rian Group Real Estate	727.00
36. United Home Group Portland, OR	Keller Williams Realty	718.85
37. The Wemert Group Orlando, FL	Wemert Group Realty	715.00
38. Omaha's Elite Real Estate Group Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	683.00
39. The Laughton Team Peoria, AZ	My Home Group	675.00
40. Art Herling Team In Blue Bell Blue Bell, PA	Long and Foster Real Estate, Inc.	674.31
41. The Delhougne Team Chesterfield, MO	RE/MAX Vision	671.00
42. Joshua Smith Surprise, AZ	My Home Group Real Estate	653.00
43. The Erik Hatch Team Fargo, ND	Hatch Realty	652.00
44. Kristan Cole Real Estate Network Scottsdale, AZ	Keller Williams Realty	651.32
45. Select Homes Team Real Estate Wichita, KS	Select Homes Team Real Estate	646.00
46. The Schrader Group San Antonio, TX	RE/MAX Associates	644.00
47. Jose Medina Group Canton, OH	Keller Williams Realty	642.00
48. Joe Rothchild Realty Katy, TX	Keller Williams Realty	639.00
49. The Mike Brown Group Meridian, ID	Silvercreek Realty Group	630.00
50. Matt Curtis Real Estate Team Madison, AL	Matt Curtis Real Estate, Inc.	627.00

	NAME	COMPANY	SIDES
51.	Global Living Philadelphia, PA	Keller Williams Realty	620.55
52.	The Heyl Group Austin, TX	Keller Williams Realty	615.55
53.	Elite Nebraska Real Estate Team Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	601.00
54.	Amy Wienands Real Estate Waterloo, IA	AWRE, Inc. d.b.a. Amy Wienands Real Estate	596.00
55.	The Samer Kuraishi Group Washington, DC	ONE Real Estate	589.00
56.	The Franklin Team Katy, TX	RE/MAX Grand	588.00
57.	Unity Home Group Anchorage, AK	Keller Williams Realty	583.00
58.	The Joshua Barker Team Redding, CA	RE/MAX Town & Country	581.00
59.	The Rhodes Team Flower Mound, TX	Berkshire Hathaway HomeServices Penfed Realty Texas	578.00
60.	Michael Perna Royal Oak, MI	Keller Williams Realty - Novi	572.00
61.	Kris Weaver Virginia Beach, VA	Atlantic Sotheby's International Realty	570.00
62.	Pam & Barry's Team Lawton, OK	RE/MAX Professionals	569.00
63.	David Hoffman Group Huntersville, NC	Keller Williams Realty	567.73
64.	Joy Daniels Real Estate Group Harrisburg, PA	Joy Daniels Real Estate Group, Ltd.	564.00
65.	The Craig Hartranft Team Lancaster, PA	Berkshire Hathaway HomeServices	560.00
66.	Group 4610 Mesa, AZ	Keller Williams Realty	559.00



NAME	COMPANY	SIDES
67. Asa Cox Homes Team Painesville, OH	CENTURY 21 Asa Cox Homes	557.75
68. Jay Day Frederick, MD	Real Estate Teams, LLC	553.50
69. The Boehmer Team St. Charles, MO	Berkshire Hathaway HomeServices Select Properties	548.00
70. Josh Deshong Real Estate Dallas, TX	Keller Williams Realty	542.25
71. The Jason Mitchell Group Scottsdale, AZ	My Home Group	539.00
72. Marshall Realty Team Reno, NV	Marshall Realty	526.00
73. The Kenny Klaus Team Mesa, AZ	Keller Williams Realty	522.00
74. Team Monzo St. Clair Shores, MI	Keller Williams Realty	521.00
75. Bustos Real Estate Salt Lake City, UT	Bustos Real Estate	520.00
75. The Stephen Cooley Real Estate Group Rock Hill, SC	Keller Williams Realty	520.00
77. James Bramblett Elizabethtown, KY	RE/MAX Executive Group Inc.	517.00
78. Watters International Realty Austin, TX	Watters International Realty	507.00
79. Jim Shaffer and Associates Royal Oak, MI	Keller Williams Realty	501.00
80. Smith Marketing Group Greensboro, NC	Allen Tate Realtors	496.00
81. Chris Cooke Team Baltimore, MD	RE/MAX Sails	494.00
82. Danny and Rebecca Burks Team Tyler, TX	RE/MAX Professionals	490.00

NAME	COMPANY	SIDES
83. The Mike Hicks Realty Group Idaho Falls, ID	Keller Williams Realty	486.85
84. Domain Realty Group Bonita Springs, FL	Domain Realty	485.00
85. Doug Edrington Chattanooga, TN	Berkshire Hathaway HomeServices J. Douglas Properties	484.00
86. The Levinson Team Edmond, OK	Keller Williams Realty	482.00
87. TeamBuilderKW Kirkland, WA	Keller Williams Realty	480.00
88. Carr, Cleaver, Pendergast Team York, PA	Berkshire Hathaway HomeServices Homesale Realty	479.00
89. The Serhant Team New York, NY	Nest Seekers International	478.00
90. Goran Forss Temecula, CA	Allison James Estates and Homes	476.00
91. The KMS Team Tucson, AZ	Realty Executives Tucson Elite	475.00
92. Monica Breckenridge Colorado Springs, CO	Pink Realty	474.00
93. The Ron Howard Team Baltimore, MD	RE/MAX Preferred	473.35
94. John Cremer Grandville, MI	Five Star Real Estate, LLC.	473.00
95. The Haro Group Greenville, SC	Keller Williams Realty	471.93
96. Michael Kaim Team Mentor, OH	Berkshire Hathaway HomeServices Professional Realty	470.00
97. Benchmark Real Estate Team York, PA	Keller Williams Realty	468.85
98. Albert Hakim Harper Woods, MI	City Management Group	466.00
99. The Lander Team Kingman, AZ	Keller Williams Realty	465.83



NAME	COMPANY	SIDES
100. Laura Gillott Team Lebanon, OR	Keller Williams Realty	464.50
101. The Maryland Group Of Long & Foster Salisbury, MD	Long and Foster Real Estate, Inc.	464.00
102. Shelly Salas Killeen, TX	The Salas Team Realtors	463.00
103. Lee Ann Wilkinson Group Lewes, DE	Berkshire Hathaway HomeServices Gallo Realty	461.00
104. Blasingame Group Granite City, IL	Keller Williams Marquee	458.00
105. Team Pepine Gainesville, FL	Pepine Realty	451.00
105. The Linda Frierdich Real Estate Group Columbia, IL	CENTURY 21 Advantage Real Estate, Inc.	451.00
107. Elizabeth Rehner Troy, MI	The Delia Group	450.00
107. Gusty Gulas Group Birmingham, AL	Brik Realty	450.00
109. Jim Keaty Lafayette, LA	Keaty Real Estate	448.00
109. The Advanced Super Team Temple City, CA	RE/MAX Advanced	448.00
111. The Shine Team Inc. Killeen, TX	Coldwell Banker United, Realtors - Austin	447.60
112. Coyle Becton Property Group Lakeland, FL	Keller Williams Realty	441.25
113. The Sure Group Baltimore, MD	RE/MAX Sails	441.00
114. Judie Crockett Mentor, OH	Howard Hanna Real Estate Services	440.50
115. Austin Real Estate Experts Austin, TX	Austin Real Estate Experts	439.00
115. The Incorvaia Team Strongsville, OH	Keller Williams Realty	439.00

NAME	COMPANY	SIDES
117. The Laurie Finkelstein Reader Real Estate Team Keller Williams Realty Plantation, FL		438.10
118. Wallace Team Rocky River, OH	RE/MAX Real Estate Group	438.00
119. The Maez Group Albuquerque, NM	Keller Williams Realty	436.70
120. Team Marti Hampton Raleigh, NC	RE/MAX One Realty	436.00
121. The Matthew Kombrink Team St. Charles, IL	RE/MAX All Pro	435.00
122. Team Nurit North Bethesda, MD	RE/MAX Elite Services	430.00
123. The Sarah Leonard Team Schaumburg, IL	RE/MAX Suburban	425.00
124. The Jane Lee Team Lake Bluff, IL	RE/MAX Top Performers	424.00
125. Marsee Wilhems Team Tucson, AZ	Marsee Wilhems Team Powered by eXp Realty	423.00
126. Mark Hite Team Chattanooga, TN	Keller Williams Realty	422.25
127. The Dan Holt Team Springfield, MO	Keller Williams Realty	422.00
128. Pakulla Professionals Ellicott City, MD	RE/MAX Advantage Realty	420.00
128. Tara Deselms Franklin, TN	Deselms Real Estate	420.00
130. Keith Beatty Team Wilmington, NC	Intracoastal Realty	419.50
131. Fontaine Team Auburn, ME	Fontaine Family - The Real Estate Leader	417.00
131. Walden Team Anchorage, AK	Keller Williams Realty	417.00
133. Helgeson/Platzke Real Estate Group Coldwell Banker Burnet Eden Prairie, MN		416.00



NAME	COMPANY	SIDES
133. Lee Tessier Team Bel Air, MD	Keller Williams Realty	416.00
135. Darren James Denham Springs, LA	Darren James & Associates Brokered by eXp Realty	415.00
136. The Geoff Hyland Team Prescott, AZ	RE/MAX Mountain Properties	413.00
137. Anthony Gucciardo Latham, NY	Gucciardo Real Estate Group	412.00
138. Peter Marks Roswell, GA	Georgia Associated Realty	411.00
139. Legacy Group Spokane, WA	Keller Williams Realty	409.00
140. Brenda Wade Team Valrico, FL	Signature Realty Associates	408.00
140. The Property Partners Tucson, AZ	eXp Realty	408.00
142. Mary Jo Potts & Associates Philadelphia, PA	Elfant Wissahickon Realtors	402.00
143. Rachel Kendall Raleigh, NC	The Rachel Kendall Team	401.00
144. Nancy Leslie Palm Harbor, FL	RE/MAX Realtec Group	400.00
145. The Holli Mccray Group Knoxville, TN	Keller Williams Realty	398.64
146. The Mike Seder Group The Woodlands, TX	RE/MAX The Woodlands & Spring II	398.50
147. Reynolds Team Realty Chantilly, VA	Keller Williams Realty	398.32
148. Tami Holmes Real Estate Experts Dayton, OH	HER Realtors	398.00
148. The Briley Team Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	398.00
150. Advantage Home Team Casa Grande, AZ	Keller Williams Realty	397.00

NAME	COMPANY	SIDES
150. Houston New Home Team Cypress, TX	RE/MAX Pioneers	397.00
150. The Chris Fischer Team Homer Glen, IL	Crosstown Realtors Inc.	397.00
150. The Sokoler Medley Team Louisville, KY	RE/MAX Properties East	397.00
154. Debbie Doğrul Associates Fairfax, VA	Long and Foster Real Estate, Inc.	396.00
155. Ferrante Team Canton, OH	RE/MAX Edge Realty	395.00
156. The Ryan Dallas Team Champaign, IL	Keller Williams Realty	394.50
157. Nathan Clark Smithfield, RI	Nathan Clark & Associates	393.00
158. Fred Thompson Winter Park, FL	RE/MAX 200 Realty	392.00
158. Jennifer Young Team Chantilly, VA	Keller Williams Realty	392.00
158. The Every Door Team Seattle, WA	Every Door Real Estate	392.00
161. Wally Kerr Norman, OK	Kerr Team Real Estate	391.00
162. The Amy Stockberger Team Sioux Falls, SD	Hegg, REALTORS	389.00
162. The Delia Group Royal Oak, MI	Keller Williams Realty	389.00
164. Mark Zawaideh Novi, MI	Mark Z Home Selling Team	388.00
165. Mark Dimas Cypress, TX	Mark Dimas Properties	387.00
165. The Adam Flinchbaugh Team York, PA	RE/MAX Patriots	387.00
167. Harris Real Estate Group El Paso, TX	Harris Real Estate Group	386.00



NAME	COMPANY	SIDES
168. The Redbud Group Charlotte, NC	Keller Williams Realty	385.75
169. The Huff Group Overland Park, KS	Keller Williams Realty	385.00
170. Kittle Team Fort Collins, CO	Rob Kittle, Inc.	384.00
171. Real Estate By Design Group Denton, TX	Real Estate by Design Group - Keller Williams Realty	382.00
171. The Arndorfer Team Blue Springs, MO	Premium Realty Group	382.00
171. The Vega Valle Realty Team Dover, NJ	Realty Executives Exceptional Realtors	382.00
174. Kerby and Cristina Real Estate Experts Plymouth, MN	RE/MAX Results	381.00
175. Desrochers Realty Group Edina, MN	Coldwell Banker Burnet	380.00
176. The Icon Team The Woodlands, TX	Keller Williams Realty	379.75
177. Sibbach Team Scottsdale, AZ	Realty One Group	379.00
178. The Johnson Team Colorado Springs, CO	Keller Williams Realty	377.00
179. The Amy Kite Team Naperville, IL	Keller Williams Realty	375.25
180. Halton Pardee + Partners Santa Monica, CA	Halton Pardee + Partners	375.00
180. Moving The Mitten Real Estate Group Belleville, MI	Moving The Mitten Real Estate Group	375.00
182. The Hogan Group Richmond, VA	Keller Williams Realty	374.75
183. 14 Moves Goerss Roseville, MN	Keller Williams Realty	374.64

NAME	COMPANY	SIDES
184. Kyle Whissel San Diego, CA	Whissel Realty Powered by eXp Realty	374.00
185. Jay Schmidt Group Shorewood, WI	Keller Williams Realty	373.65
186. The Roy Group Wichita, KS	Keller Williams Realty	373.10
187. The Erin Krueger Team Nashville, TN	Synergy Realty Network	373.00
188. The Gellman Team St. Louis, MO	Coldwell Banker Premier Group	368.72
189. Xperience Real Estate Portland, OR	Keller Williams Realty	368.55
190. The Raines Group New Albany, OH	The Raines Group HER Realtors	368.00
191. Armstrong Burns & Company Home Selling Team Bloomington, IL	RE/MAX Rising	366.00
192. Gate Arty & The Group Lakeland, FL	Keller Williams Realty	365.90
193. John Schuster Group Eden Prairie, MN	Coldwell Banker Burnet	363.70
194. Figueroa Team Orlando, FL	RE/MAX Innovation	363.50
195. Nick McLean Real Estate Group Wenatchee, WA	Nick McLean Real Estate Group	363.00
196. Brown Dean Group Lansing, MI	Keller Williams Realty	359.12
197. Blake Sloan Myrtle Beach, SC	Sloan Realty Group	359.00
198. The Froese Team Topeka, KS	RE/MAX Associates of Topeka	356.00
199. Frank Montro Homes Orland Park, IL	Keller Williams Realty	355.00
200. The Levi Rodgers Team San Antonio, TX	RE/MAX Military City	353.00



NAME	COMPANY	SIDES
200. The Somers Team Philadelphia, PA	RE/MAX Access	353.00
202. Colorado First Time Home Buyer Lone Tree, CO	HomeSmart Realty Group	352.00
203. Century 21 Marty Rodriguez Glendora, CA	CENTURY 21 Marty Rodriguez	349.00
203. The Sandi Gentry Team Grand Haven, MI	RE/MAX Lakeshore	349.00
205. Team Hoffmann Milwaukee, WI	RE/MAX Realty 100	347.00
205. The 360 Concept Raleigh, NC	Coldwell Banker Howard Perry And Walston Realty, Inc.	347.00
207. Matt Fetick Real Estate Team Kennett Square, PA	Keller Williams Realty	346.70
208. Center City Listings Philadelphia, PA	Keller Williams Realty	345.50
209. Team Treasure Davis Colorado Springs, CO	RE/MAX Properties, Inc.	344.00
210. Michelle Cantrell Springfield, MO	Murney Associates, Realtors	343.00
210. Team Pyle Crawfordsville, IN	RE/MAX Real Estate Associates	343.00
212. Edie Waters Team Kansas City, MO	Keller Williams Realty	342.00
213. Brenkus Team Henderson, NV	Keller Williams Realty	335.00
213. David Brenton Indianapolis, IN	David Brenton's Team	335.00
213. Mottola Group Greenville, DE	Long and Foster Real Estate, Inc.	335.00
213. Sandi Pressley Team Albuquerque, NM	Coldwell Banker Legacy	335.00
217. The Bob Colvin Team Johnstown, PA	RE/MAX Team Realtors	334.00

NAME	COMPANY	SIDES
217. The Brodtkin Group Las Vegas, NV	Realty One Group	334.00
219. John Wentworth Group Fenton, MI	RE/MAX Platinum	333.00
220. Team Cooper Chesterfield, MO	RE/MAX Edge	332.10
221. Spokane Home Guy Group Spokane, WA	Keller Williams Realty	331.00
221. The Metro Pros Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	331.00
223. Ashley Wilson Realty Group Raleigh, NC	Keller Williams Realty	330.00
224. Granite Team Fort Wayne, IN	CENTURY 21 Bradley Realty, Inc.	329.26
225. Homehelper Consultants Scottsdale, AZ	Keller Williams Realty	329.05
226. Holly Creek Homes Rochester, NY	Howard Hanna - Rochester	329.00
226. Our Team Woodbury, MN	RE/MAX Results	329.00
228. Kenmore Team, LLC. Kennewick, WA	Kenmore Team, LLC	328.00
228. The Amy Wengerd Group Canton, OH	RE/MAX Crossroads Properties	328.00
230. Matt O'Neill Real Estate Mt. Pleasant, SC	Matt O'Neill Real Estate	327.50
231. Ryan Hanson Homes Fergus Falls, MN	Keller Williams Realty	327.00
231. The Killebrew Team Springfield, IL	The Real Estate Group Inc.	327.00
233. The Edge Group Jacksonville, FL	Keller Williams Realty	326.45
234. Dave Abdallah Team Dearborn, MI	CENTURY 21 Curran & Christie	325.00



NAME	COMPANY	SIDES
235. Monica Foster Team Houston, TX	RE/MAX Space Center-Clear Lake	324.00
236. The Krause Basler Team Chesterfield, MO	Keller Williams Realty	323.85
237. Charlotte Mabry Team Chattanooga, TN	Keller Williams Realty	323.25
238. Stanfield Group Newport Beach, CA	Pacific Sotheby's International Realty	322.00
239. The Anderson Group Idaho Falls, ID	Keller Williams Realty	321.00
239. The Jon Murray Group Centerville, OH	Better Homes and Gardens Real Estate Big Hill	321.00
239. The Keri Shull Team Arlington, VA	Optime Realty	321.00
242. Team Honeycutt Concord, NC	Allen Tate Realtors	320.00
243. Brandenburg Crew Inc. Fargo, ND	eXp Realty	319.00
243. Team Dayna Simmons Beaumont, TX	Coldwell Banker Southern Homes	319.00
243. The Premier Team Charlotte, NC	RE/MAX Executive	319.00
246. The Cliff Lewis Experience Newtown, PA	Coldwell Banker Hearthside, Realtors	318.00
248. Beth Hines Team Garner, NC	RE/MAX Southland Realty II	316.50
247. Misty Soldwisch Indianola, IA	Better Homes & Gardens Real Estate Innovations	316.50
249. Fox Real Estate Network Portland, OR	Keller Williams Realty	315.07
250. Russell Shaw Paradise Valley, AZ	Realty ONE Group	314.00



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Top 250 Real Estate Teams by TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
1.	Lucido Agency Ellicott City, MD	Keller Williams Realty	\$842,742,883.73
2.	The Serhant Team New York, NY	Nest Seekers International	\$838,237,545.00
3.	Halton Pardee + Partners Santa Monica, CA	Halton Pardee + Partners	\$707,950,653.00
4.	The DeLeon Team Palo Alto, CA	DeLeon Realty, Inc.	\$705,438,551.00
5.	Ben Kinney/Home 4 Investment Team Bellingham, WA	Keller Williams Realty	\$580,718,841.00
6.	The Joshua Barker Team Redding, CA	RE/MAX Town & Country	\$580,438,997.00
7.	Mark Spain Real Estate Alpharetta, GA	Mark Spain Real Estate	\$550,000,000.00
8.	Stanfield Group Newport Beach, CA	Pacific Sotheby's International Realty	\$520,266,680.00
9.	David Parnes and James Harris Beverly Hills, CA	The Agency	\$506,362,950.00
10.	The Advanced Super Team Temple City, CA	RE/MAX Advanced	\$453,396,176.00
11.	The Altman Brothers Team Beverly Hills, CA	Douglas Elliman	\$443,526,099.00
12.	The Loken Group, Inc. Houston, TX	Keller Williams Realty	\$441,848,793.00
13.	The Minnesota Real Estate Team Bloomington, MN	RE/MAX Advantage Plus	\$439,455,094.39
14.	McKown Weinstein Associates Newport Beach, CA	Surterre Properties	\$437,911,250.00
15.	The Carrie Chiang/Janet Wang Team New York, NY	Corcoran	\$436,552,000.00
16.	The Smith Group Newport Beach, CA	Coldwell Banker Residential Brokerage - Orange County and Riverside County	\$432,408,651.00



	NAME	COMPANY	VOLUME
17.	Mary and Brent Gullixson Menlo Park, CA	Alain Pinel Realtors	\$415,273,500.00
18.	Duffy Realty Alpharetta, GA	Duffy Realty of Atlanta	\$414,505,996.00
19.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston Realty, Inc.	\$411,932,192.91
20.	The Matthews Team Spring, TX	RE/MAX Legends	\$375,649,783.00
21.	The Mike McCann Team Philadelphia, PA	Berkshire Hathaway HomeServices Fox & Roach, Realtors	\$361,587,617.00
22.	Leonard Steinberg Team New York, NY	Compass	\$353,331,661.19
23.	Sally Forster Jones Group Beverly Hills, CA	Compass	\$351,885,105.00
24.	The Koehler Bortnick Team Leawood, KS	ReeceNichols Real Estate	\$336,612,243.00
25.	Five Doors Network Eldersburg, MD	Keller Williams Realty	\$335,020,060.40
26.	The Ashton Real Estate Group Nashville, TN	RE/MAX Advantage	\$334,483,001.00
27.	Don Wenner Home Selling Team Bethlehem, PA	DLP Realty	\$326,549,146.00
28.	The Rob Ellerman Team Lees Summit, MO	ReeceNichols Real Estate	\$307,069,516.00
29.	The Jills Miami Beach, FL	Coldwell Banker Residential Real Estate - Florida	\$306,911,000.00
30.	The Flory Team Cypress, TX	RE/MAX Professional Group	\$300,783,952.02
31.	The Aguayo Team New York, NY	Halstead	\$291,085,498.00



NAME	COMPANY	VOLUME
32. Kevin Blain Team Tulare, CA	Keller Williams Realty	\$290,016,093.91
33. The Rider Elite Team Scottsdale, AZ	Keller Williams Realty	\$289,137,499.96
34. Chantel Ray Real Estate Virginia Beach, VA	Chantel Ray Real Estate	\$289,123,029.88
35. The Rian Group Real Estate Portland, OR	The Rian Group Real Estate	\$284,257,321.00
36. The Deanna Kory Team New York, NY	Corcoran	\$283,366,892.00
37. The Robert Dekanski Team Clark, NJ	RE/MAX 1 ST Advantage	\$281,371,441.00
38. TeamBuilderKW Kirkland, WA	Keller Williams Realty	\$279,164,617.80
39. Shapiro & Sher Group Las Vegas, NV	Berkshire Hathaway HomeServices Nevada Properties	\$267,327,666.67
40. Alexander Team New York, NY	Douglas Elliman	\$264,133,877.04
41. The Joyce Rey Team Beverly Hills, CA	Coldwell Banker Residential Brokerage - Greater Los Angeles	\$260,471,600.00
42. The Shemesh Team New York, NY	Douglas Elliman	\$260,131,047.00
43. The Lowe Group Chicago, IL	Compass	\$258,676,905.00
44. Jeff Cook North Charleston, SC	Jeff Cook Real Estate	\$250,368,736.00
45. The Lesser Kantha Team New York, NY	Leslie J. Garfield Real Estate & Co.	\$246,542,500.00
46. Art Herling Team In Blue Bell Blue Bell, PA	Long and Foster Real Estate, Inc.	\$243,428,490.00

	NAME	COMPANY	VOLUME
47.	Tamra Wade Team Duluth, GA	RE/MAX Center	\$242,245,908.02
48.	Global Living Philadelphia, PA	Keller Williams Realty	\$241,512,845.43
49.	Hergenrother Realty Group South Burlington, VT	Keller Williams Realty	\$240,944,116.48
50.	The Nikki Field Team New York, NY	Sotheby's International Realty	\$238,398,625.00
51.	The Samer Kuraishi Group Washington, DC	ONE Real Estate	\$236,628,368.00
52.	Andy Tse Saratoga, CA	Intero Real Estate Services	\$233,421,257.00
53.	The Rhodes Team Flower Mound, TX	Berkshire Hathaway HomeServices Penfed Realty Texas	\$232,406,231.15
54.	Sabrina Saltiel Team New York, NY	Douglas Elliman	\$229,766,425.00
55.	Jay Day Frederick, MD	Real Estate Teams, LLC	\$228,970,756.00
56.	Nina Hatvany San Francisco, CA	Pacific Union International	\$226,207,275.00
57.	The Mike Brown Group Meridian, ID	Silvercreek Realty Group	\$225,990,688.00
58.	Alchemy Real Estate Group Bellevue, WA	Keller Williams Realty	\$224,742,416.60
59.	Chernov Team Studio City, CA	Keller Williams Realty	\$223,332,005.00
60.	The Jason Mitchell Group Scottsdale, AZ	My Home Group	\$220,979,383.00
61.	Dave Clark Team Campbell, CA	Keller Williams Realty	\$220,539,680.25
62.	The Keri Shull Team Arlington, VA	Optime Realty	\$217,054,626.00



NAME	COMPANY	VOLUME
63. The Noble Black Team New York, NY	Douglas Elliman	\$216,430,348.00
64. The Holly Parker Team New York, NY	Douglas Elliman	\$215,460,485.25
65. Lindsay Barton Barrett New York, NY	Compass	\$213,323,550.00
66. Richard Steinberg Team New York, NY	Douglas Elliman	\$212,992,169.00
67. Stephanie Younger Group Beverly Hills, CA	Compass	\$212,929,674.00
68. Debbie Doğrul Associates Fairfax, VA	Long and Foster Real Estate, Inc.	\$211,937,022.00
69. Shelton Smith & Elizabeth Lorenzo New York, NY	Stribling & Associates	\$211,387,492.00
70. Kyle W. Blackmon Team New York, NY	Compass	\$209,896,375.00
71. The Schrader Group San Antonio, TX	RE/MAX Associates	\$209,781,241.70
72. Jeff Glover & Associates Brighton, MI	Keller Williams Realty	\$207,490,440.00
73. The Franklin Team Katy, TX	RE/MAX Grand	\$206,183,537.26
74. Hudson Advisory New York, NY	Compass	\$205,978,595.00
75. Caskey & Caskey and Associates Manhattan Beach, CA	Strand Hill	\$205,477,850.00
76. Kyle Whissel San Diego, CA	Whissel Realty Powered by eXp Realty	\$205,169,626.00
77. The Chin, Macquoid, Fleming, Harris Team Park City, UT	Berkshire Hathaway HomeServices Utah Properties	\$204,360,019.00

	NAME	COMPANY	VOLUME
78.	Al Filippone Associates Southport, CT	William Raveis Real Estate, Mortgage & Insurance	\$203,788,953.00
79.	The Duncan Duo Team Tampa, FL	RE/MAX Dynamic	\$203,535,562.28
80.	Goran Forss Temecula, CA	Allison James Estates and Homes	\$202,979,622.00
81.	The Ernie Carswell Collection Beverly Hills, CA	Douglas Elliman	\$202,349,724.00
82.	The Mike Seder Group The Woodlands, TX	RE/MAX The Woodlands & Spring II	\$200,575,175.00
83.	Robert Slack Fine Homes Ocala, FL	Robert Slack Fine Homes, LLC.	\$200,548,000.00
84.	Kaminsky Real Estate Group Hermosa Beach, CA	Strand Hill	\$198,972,880.00
85.	United Home Group Portland, OR	Keller Williams Realty	\$198,111,294.50
86.	Hughes Real Estate Group Eagle, ID	Silvercreek Realty	\$195,058,209.33
87.	Team Diane Wilbanks & Don Wilbanks Auburn, AL	Berkshire Hathaway HomeServices Preferred Real Estate	\$194,563,867.00
88.	Teed, Haze, Townsend Group San Francisco, CA	Compass	\$194,326,300.00
89.	The Carroll Group Miami Beach, FL	Douglas Elliman	\$192,978,188.01
90.	The Kris Lindahl Team Blaine, MN	RE/MAX Results	\$192,442,133.72
91.	David Gunderman and Andrew Raskopf Oakland, CA	Alain Pinel Realtors	\$192,201,199.56
92.	Rubin Team New York, NY	Douglas Elliman	\$191,095,163.90
93.	Kase Real Estate Long Beach, CA	Keller Williams Realty	\$190,255,023.15



NAME	COMPANY	VOLUME
94. The Fleisher Group Chevy Chase, MD	TTR Sotheby's International Realty	\$188,877,000.00
95. Cain Group Newport Beach, CA	Pacific Sotheby's International Realty	\$188,389,178.00
96. The Heyl Group Austin, TX	Keller Williams Realty	\$187,641,720.35
97. Pence Hathorn Silver Santa Monica, CA	Pacific Union International	\$187,418,649.06
98. Joe Frazzano Team Danville, CA	J. Rockcliff Realtors	\$187,256,000.00
99. Marc and Rory Shevin Calabasas, CA	Berkshire Hathaway HomeServices California Properties	\$185,420,250.00
100. Lee Ann Wilkinson Group Lewes, DE	Berkshire Hathaway HomeServices Gallo Realty	\$185,350,333.33
101. The EZ Sales Team Bay Village, OH	Keller Williams Realty	\$185,193,225.04
102. Louise Phillips Forbes Team New York, NY	Halstead	\$184,201,071.00
103. The Wemert Group Orlando, FL	Wemert Group Realty	\$183,500,000.00
104. Jesse Weinberg and Associates Marina del Rey, CA	Keller Williams Realty	\$183,310,752.00
105. McDonough Hershkowitz Team New York, NY	CORE	\$182,529,089.00
106. Century 21 Marty Rodriguez Glendora, CA	CENTURY 21 Marty Rodriguez	\$182,045,778.00
107. Sue Adler Team Summit, NJ	Keller Williams Realty	\$181,800,299.00
108. Team Nurit North Bethesda, MD	RE/MAX Elite Services	\$179,804,603.00

NAME	COMPANY	VOLUME
109. Kristan Cole Real Estate Network Scottsdale, AZ	Keller Williams Realty	\$179,305,164.12
110. Robin Gordon Group Haverford, PA	Berkshire Hathaway HomeServices Fox & Roach, Realtors	\$177,963,647.00
111. SF Properties San Francisco, CA	Compass	\$177,904,312.50
112. The Mandy and David Team Washington, DC	Compass	\$177,725,887.00
113. Juliana Lee Team Palo Alto, CA	Keller Williams Realty	\$177,505,419.00
114. The MG Group (Mario Greco) Chicago, IL	Berkshire Hathaway HomeServices Koenig Rubloff Realty Group	\$176,893,633.00
115. The Roger Erickson Team New York, NY	Douglas Elliman	\$176,763,817.00
116. The Every Door Team Seattle, WA	Every Door Real Estate	\$175,814,036.00
117. Emily Wong Chicago, IL	@properties	\$174,950,750.00
118. Dawn McKenna Group Chicago, IL	Coldwell Banker Residential Brokerage - Chicago	\$174,471,025.50
119. Tracy Do Team Beverly Hills, CA	Compass	\$174,356,201.00
120. Reynolds Team Realty Chantilly, VA	Keller Williams Realty	\$174,286,707.19
121. Heller Coley Reed Team Bethesda, MD	Long and Foster Real Estate, Inc.	\$173,231,052.00
122. The Azoulay Miles Team New York, NY	Douglas Elliman	\$172,956,248.21
123. Night-Pinel & Co Winter Park, FL	Coldwell Banker Residential Real Estate - Florida	\$172,088,434.00



NAME	COMPANY	VOLUME
124. Smith & Berg Beverly Hills, CA	Pacific Union International	\$171,177,633.00
125. The Laughton Team Peoria, AZ	My Home Group	\$170,687,187.00
126. Sibbach Team Scottsdale, AZ	Realty One Group	\$170,511,253.00
127. The Katzen Team New York, NY	Douglas Elliman	\$170,481,342.90
128. The Bowen Team Rancho Santa Margarita, CA	RE/MAX Real Estate Group	\$170,231,514.00
129. Domain Realty Group Bonita Springs, FL	Domain Realty	\$169,800,000.00
130. Alan Shafran Carlsbad, CA	Shafran Realty Group	\$169,566,919.00
131. Joe Rothchild Realty Katy, TX	Keller Williams Realty	\$167,591,919.48
132. Mary Tan Realty Team Cupertino, CA	Coldwell Banker Residential Brokerage - Sacramento	\$167,573,739.00
133. Bushong, Christian & Almquist Scottsdale, AZ	Russ Lyon Sotheby's International Realty	\$165,928,461.71
134. Brett Jennings Real Estate Experts Los Gatos, CA	Keller Williams Realty	\$164,790,668.00
135. The David Banks Team Portland, ME	RE/MAX By The Bay	\$163,979,231.00
136. Arlene Gonnella Short Hills, NJ	Weichert, Realtors	\$161,905,207.00
137. Beer Home Team San Diego, CA	Keller Williams Realty	\$161,852,837.50
138. Helgeson/Platzke Real Estate Group Eden Prairie, MN	Coldwell Banker Burnet	\$161,784,676.38
139. The Jane Lee Team Lake Bluff, IL	RE/MAX Top Performers	\$161,205,630.00

NAME	COMPANY	VOLUME
140. Harkov Lewis Team New York, NY	Halstead	\$161,013,895.00
141. Steven Cohen Team Boston, MA	Keller Williams Realty	\$160,745,150.00
142. The Leslie Kopp Group Bethany Beach, DE	Long and Foster Real Estate, Inc.	\$159,623,034.00
143. Boyenga Team San Jose, CA	Keller Williams Realty	\$159,546,029.00
144. Unity Home Group Anchorage, AK	Keller Williams Realty	\$159,362,854.00
145. Jacqueline Thompson Group Newport Beach, CA	Surterre Properties	\$159,296,800.00
146. Mottola Group Greenville, DE	Long and Foster Real Estate, Inc.	\$157,955,620.00
147. Ann Cutbill Lenane Team New York, NY	Douglas Elliman	\$157,066,000.00
148. Jennifer Young Team Chantilly, VA	Keller Williams Realty	\$156,476,180.05
149. The Joffe Group Scottsdale, AZ	Launch Real Estate	\$155,713,667.50
150. The Laurie Finkelstein Reader Real Estate Team Plantation, FL	Keller Williams Realty	\$155,644,688.68
151. Heather Kidder & Stephanie Lowe Beverly Hills, CA	Compass	\$155,252,500.00
152. Khrista Jarvis Team San Francisco, CA	Compass	\$154,256,835.00
153. Group 4610 Mesa, AZ	Keller Williams Realty	\$153,638,143.00
154. Anthony Marguleas Pacific Palisades, CA	Amalfi Estates	\$153,388,400.00
155. Amanda Howard Real Estate Huntsville, AL	Amanda Howard Real Estate	\$153,367,311.85

NAME	COMPANY	VOLUME
156. Daniela Kunen Team New York, NY	Douglas Elliman	\$152,939,847.13
157. Kris Weaver Virginia Beach, VA	Atlantic Sotheby's International Realty	\$152,660,678.00
158. John Murray Rockford, IL	Key Realty	\$151,800,000.00
159. The Raines Group New Albany, OH	The Raines Group HER Realtors	\$151,715,926.00
160. Robert Bentley Newburyport, MA	Bentley's	\$151,555,535.35
161. The Erik Hatch Team Fargo, ND	Hatch Realty	\$151,514,797.00
162. David Hoffman Group Huntersville, NC	Keller Williams Realty	\$150,722,493.26
163. The Toni Haber Team New York, NY	Compass	\$150,008,938.00
164. Chad Schwendeman Real Estate Group Baxter, MN	EXIT Lakes Realty Premier	\$149,997,776.10
165. Courtney + Kurt Real Estate Team Beverly Hills, CA	Compass	\$149,977,174.00
166. Maxine & Marti Gellens La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$149,327,942.00
167. Elite Team San Francisco, CA	CENTURY 21 Real Estate Alliance	\$149,122,876.00
168. The Darren Sukenik Team New York, NY	Douglas Elliman	\$147,776,540.40
169. Josh Deshong Real Estate Dallas, TX	Keller Williams Realty	\$147,549,227.00
170. The Patty Dwyer Group Burlingame, CA	Alain Pinel Realtors	\$147,361,058.00

NAME	COMPANY	VOLUME
171. The Maroni Team Brooklyn, NY	Douglas Elliman	\$147,348,249.00
172. Mile Hi Modern Denver, CO	LIV Sotheby's International Realty	\$147,284,818.61
173. Walt Danley Group Paradise Valley, AZ	Walt Danley Christie's International Real Estate	\$147,103,964.00
174. Joshua Smith Surprise, AZ	My Home Group Real Estate	\$146,865,993.00
175. Matt O'Neill Real Estate Mt. Pleasant, SC	Matt O'Neill Real Estate	\$146,157,743.00
176. Fulcrum Properties Group Washington, DC	Keller Williams Realty	\$145,471,026.51
177. O'Dare Boga & French Vero Beach, FL	Premier Estate Properties	\$145,190,807.00
178. Noel Team Santa Monica, CA	Keller Williams Realty	\$144,892,555.00
179. The Wedgeworth Team Hilton Head Island, SC	Charter One Realty	\$144,695,332.00
180. Kittle Team Fort Collins, CO	Kittle Real Estate	\$143,861,070.00
181. Bustos Real Estate Salt Lake City, UT	Bustos Real Estate	\$143,689,371.00
182. Eng Garcia Grant & Co Washington, DC	Keller Williams Realty	\$143,597,636.00
183. Cesi Pagano and Associates Laguna Niguel, CA	Keller Williams Realty	\$143,579,137.00
184. Brenda Wade Team Valrico, FL	Signature Realty Associates	\$143,053,331.00
185. The Zeder Team Coral Gables, FL	EWM Realty International	\$142,639,150.00
186. Lemieux Associates Menlo Park, CA	Pacific Union International	\$142,044,000.00



NAME	COMPANY	VOLUME
187. Catherine & Jason Barry Rancho Santa Fe, CA	Barry Estates	\$142,029,325.00
188. Linda Behr & Josh Behr Greenwood Village, CO	LIV Sotheby's International Realty	\$141,984,640.73
189. Xperience Real Estate Portland, OR	Keller Williams Realty	\$141,719,564.11
190. Barak/Blackburn Team New York, NY	Compass	\$141,036,561.00
191. Indy Home Pros Team Indianapolis, IN	RE/MAX Advanced Realty	\$141,031,040.39
192. Smith Marketing Group Greensboro, NC	Allen Tate Realtors	\$141,002,670.84
193. The Delhougne Team Chesterfield, MO	RE/MAX Vision	\$140,241,000.00
194. Leigh Marcus Chicago, IL	@properties	\$140,184,475.00
195. The Enzo Morabito Team Bridgehampton, NY	Douglas Elliman	\$139,879,225.00
196. Fineman Suarez Team Marina Del Rey, CA	Keller Williams Realty	\$139,668,500.00
197. K. Ann Brizolis and Associates Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$139,548,000.00
198. Pakulla Professionals Ellicott City, MD	RE/MAX Advantage Realty	\$139,369,975.90
199. Matt Laricy Group Chicago, IL	Americorp Ltd.	\$139,055,167.00
200. The Williams Team Mesa, AZ	Realty Executives Phoenix	\$138,500,315.00
201. Bryce Lingo & Shaun Tull Team Rehoboth Beach, DE	Jack Lingo REALTOR	\$138,482,155.00
202. The Vanderblue Team Fairfield, CT	Higgins Group Real Estate	\$138,422,707.00

NAME	COMPANY	VOLUME
203. Myron Kiriu Honolulu, HI	Better Homes and Gardens Real Estate Advantage Realty	\$138,298,961.06
204. Austin Real Estate Experts Austin, TX	Austin Real Estate Experts	\$138,248,811.92
205. Watters International Realty Austin, TX	Watters International Realty	\$137,376,657.76
206. The Bracha Team New York, NY	Keller Williams Realty	\$137,152,478.00
207. Frank Celeste Team Charlestown, MA	Gibson Sotheby's International Realty	\$136,665,892.00
208. Bernardi Group Boulder, CO	Coldwell Banker Residential Brokerage - Colorado	\$135,968,562.00
209. The Ron Howard Team Baltimore, MD	RE/MAX Preferred	\$135,619,610.00
210. Gregg Neuman San Diego, CA	Berkshire Hathaway HomeServices California Properties	\$135,475,629.00
211. The Kenny Klaus Team Mesa, AZ	Keller Williams Realty	\$135,300,000.00
212. Kathryn & Andre White Beverly Hills, CA	Compass	\$134,929,000.00
213. The Nolan Group San Francisco, CA	Vanguard Properties	\$134,409,870.00
214. The Steve Gold Team New York, NY	Corcoran	\$134,363,575.00
215. Marshall Realty Team Reno, NV	Marshall Realty	\$134,331,114.00
216. Alex Wang Team Palo Alto, CA	Sereno Group	\$134,002,888.00
217. Campbell & Prebish Naples, FL	William Raveis Real Estate, Mortgage & Insurance	\$133,953,500.00



NAME	COMPANY	VOLUME
218. The Neal Weichel Team Santa Clarita, CA	RE/MAX of Santa Clarita	\$133,864,777.00
219. The O’Gorman Group Dallas, TX	Ebby Halliday Real Estate, Inc.	\$133,619,950.00
220. Christina Griffin Tampa, FL	Keller Williams Realty	\$133,283,812.00
221. The Meier Team New York, NY	Corcoran	\$133,110,160.00
222. Elite Nebraska Real Estate Team Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	\$132,917,972.00
223. Monica Brechenridge Colorado Springs, CO	Pink Realty	\$132,223,656.00
224. Lysi Bishop Real Estate Llc Boise, ID	Keller Williams Realty	\$132,049,679.08
225. Matt Curtis Real Estate Team Madison, AL	Matt Curtis Real Estate, Inc.	\$131,530,046.00
226. The Craig Hartranft Team Lancaster, PA	Berkshire Hathaway HomeServices	\$131,276,246.00
227. The Gellman Team St. Louis, MO	Coldwell Banker Premier Group	\$130,961,354.25
228. The Stanton Hoch Team New York, NY	Douglas Elliman	\$130,576,890.23
229. Jay Schmidt Group Shorewood, WI	Keller Williams Realty	\$130,567,049.75
230. The Rounds Team Scottsdale, AZ	RE/MAX Fine Properties	\$130,549,788.01
231. David and Anna Solomon Los Angeles, CA	The Agency	\$129,942,347.00
232. Greg Noonan & Associates La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$129,696,875.00

NAME	COMPANY	VOLUME
233. Team Chou Walnut, CA	Keller Williams Realty	\$129,634,691.60
234. VDB Luxury Bellevue, WA	Coldwell Banker Bain	\$128,999,032.00
235. The Sure Group Baltimore, MD	RE/MAX Sails	\$128,011,968.00
236. Hustis-Jovanovic New York, NY	Compass	\$127,470,500.00
237. Omaha's Elite Real Estate Group Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	\$127,349,476.00
238. Lavinia Smerconish Team Bryn Mawr, PA	Berkshire Hathaway HomeServices Fox & Roach, Realtors	\$126,960,229.00
239. Desrochers Realty Group Edina, MN	Coldwell Banker Burnet	\$126,730,638.00
240. Scott/Robles Team Brooklyn, NY	Space Marketing Shop	\$126,352,992.00
241. D'Angelo/Liguori (Carmen D'Angelo, Gerard Liguori, Joseph Liguori) Boca Raton, FL	Premier Estate Properties	\$126,110,000.00
242. Tom & Cindy and Associates Schneider Alexandria, VA	Long and Foster Real Estate, Inc.	\$126,041,985.00
243. Maureen Folan Queens, NY	Maureen Folan Real Estate Group	\$125,271,852.00
244. Tara Deselms Franklin, TN	Deselms Real Estate	\$125,166,219.00
245. The Stockton Group Vail, CO	LIV Sotheby's International Realty	\$125,097,550.00
246. Watson Marshall Group Menlo Park, CA	Pacific Union International	\$124,892,888.00
247. The Hoffman Murphy Team Hermosa Beach, CA	Keller Williams Realty	\$124,891,997.00



NAME	COMPANY	VOLUME
248. Joy Daniels Real Estate Group Harrisburg, PA	Joy Daniels Real Estate Group, Ltd.	\$124,816,992.74
249. Berg Larsen Group Minneapolis, MN	Coldwell Banker Burnet	\$124,409,893.01
249. Team Marti Hampton Raleigh, NC	RE/MAX One Realty	\$124,274,184.00
250. The Patterson Group Alexandria, VA	TTR Sotheby's International Realty	\$124,000,000.00





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