

Community

Top 5 Attributes Of An All-Star Realtor

"Being able to remain steadfast in our goals and calm in our pursuits translates to more enjoyable experiences for our clients and higher morale internally."

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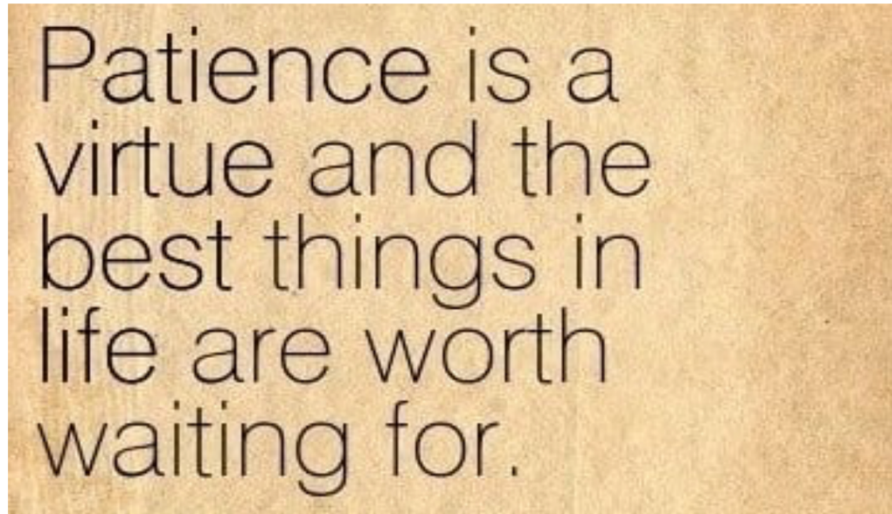


Want to know what it takes to be one of the most **well-respected** and **successful** real estate agents in the country?

I had the privilege of interviewing Tami Halton Pardee, Founder and CEO of [Halton Pardee + Partners](#) (formerly Pardee Properties). Tami Halton Pardee's expertise in real estate, entrepreneurship and philanthropy is unrivaled. Tami has built a concierge real estate company that understand the life-changing decisions that comes with buying a home. As a result of her vision and tenacity, the company has sold over \$3.1 billion worth of residential and commercial properties since inception in 2005. Realizing the importance of giving back, Tami also founded the [Life Change Warrior](#) program, that recently surpassed \$1 million in community donations.

Here are Tami's Top 5 Attributes of an All-Star Realtor:

Patience



Via pinterest.com

"Buying a home is one of the biggest decisions someone can make and it is filled with challenges. Having the patience to find the perfect house for a client and taking the time to make sure all their questions are answered helps to make the process much more enjoyable and successful. For Halton Pardee + Partners, our goal is to connect people and their homes so we want to make sure we get it right rather than just getting another sale."

Durability



Via chrisruisi.com

"The markets do fluctuate and that is something beyond our control but being able to remain steadfast in our goals and calm in our pursuits hopefully translates to more enjoyable experiences for our clients and higher morale internally."

Teamwork



Via lauragorleroblog.wordpress.com

"Everyone at our company works together incredibly well to pool resources, brainstorm ideas and make the business as much fun as possible each and every day. By working together on what is best for our clients and how to give them a better experience than other agencies, we have a strong internal bond and a more effective result."

Honesty

Let's be honest.

Via theworddepartment.co.uk

"While we do everything we can to ensure our clients are happy, we also pride ourselves on our honesty with them. Instead of giving "lip service," we find it's important to always present all of the facts based on our years of experience."

Philanthropy



Via financialtribune.com

"My grandfather always taught me that if you "take care of your farm, your farm will take care of you." Since launching Halton Pardee + Partners in 2005, we have been committed to giving back to local charities and are proud to have contributed over \$1 million to local schools, homeless shelters and more through our Life Change Warrior Program."

https://www.buzzfeed.com/rossgarcia/top-5-attributes-of-an-all-star-realtor-3cg5b?utm_term=.fujwJBKk6e#.rhLYyPb3Mq